

CERTAINTY INGENUITY ADVANTAGE



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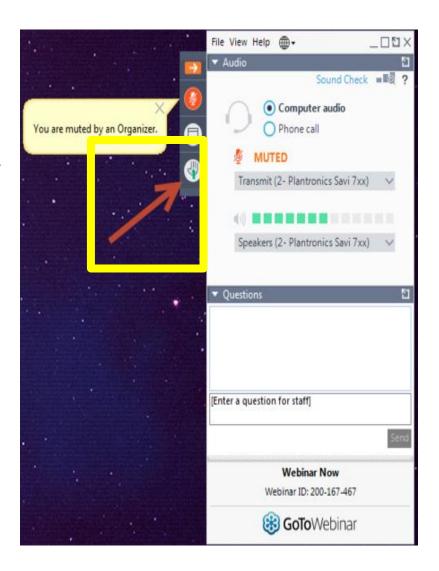


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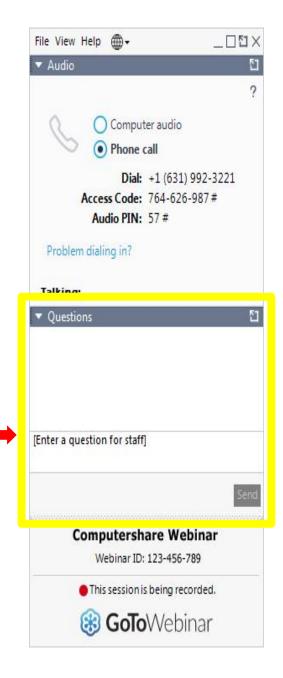


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### Speakers



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### When Stock Plans Meet Legal

### **Compliance Impacts**

### **Tailored approach**

Applying specific treatment

### **Differing jurisdictional emphasis**

**Reporting and filing requirements** 

### **Key considerations:**

- > Plan design
- > Administration processes
- > Material Risk Takers
- > PDMR's
- > Malus & Clawback
- > What needs to be completed
- How it needs to be completed
- Wet signature / Electronic acceptance
- > China Safe

### China SAFE - Registration: Sharing Best Practice

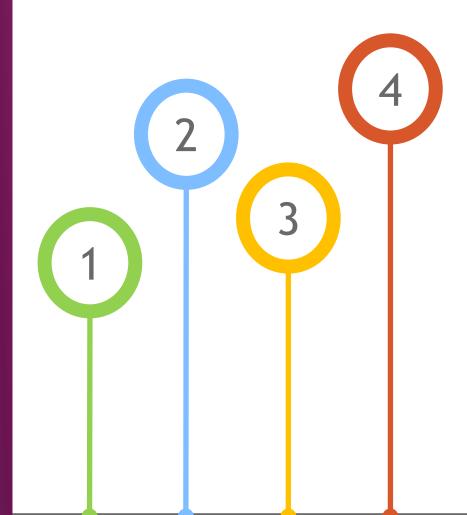
Hands-on experience from 50+ successful approvals at different local branches for a wide range of plan types (e.g. Options, RS, ESPP etc.)

Majority of challenges usually stem from lack of share plan understanding by local HR staff:

- Preparing the required documentation in Simplified Chinese
- ► Ability to communicate detail about share plans in person with local SAFE officials (in Chinese)
- Ability to demonstrate appropriate controls are in place for fund remittance
- ► Be aware of SAFE jurisdictional differences



Chengdu SAFE



### The 4 key local trends

driving demands for Equity Plans in China

- Use of Employee Share Plans significantly increased in China over the past 10 years
- Dominated by executive plans Share Options and RS/RSU awards
- Emerging trend of contributory plans design in Asia
- Stringent regulatory controls drive companies to outsource



# Stock Plan Administration Tips

## **Administration Tips**

- Prepare a well designed plan
- Involve an administrator early in the process
- Prepare employee communications
- Identify potential international participant issues
- Work with administrator to create a timeline and adjust as needed

## **Equity Grant Considerations**

## Actions to Take Prior to Approval of Equity Grants

- Consider location of grantees
- International securities laws
  - numbers of grantees and value of awards
  - EU Prospectus Regulation
  - some problem countries
    - Russia
    - China
    - Australia

## Securities Laws and Equity Grants

- US securities laws
  - SEC
  - blue sky laws
  - reporting/public companies: S-8
  - non-reporting companies/foreign private issuers: Rule 701
- Understand number of shares reserved under plan

## Tricky Tax Issues

- Section 409A and Equity Grants Generally
- Exercise Price = Fair Market Value
- Section 409A Safe Harbors for Valuation
- International tax issues
  - qualifying regimes
  - onerous rules

# Grant, Vesting and Exercise of Equity

## Actions to Take Upon Grant, Vesting and Exercise of Equity

- Sign
  - and file 83(b) elections
  - and keep on file 431 elections
- review option exercise forms
- calculate income and employment tax withholding
- consider impact of exercise

Termination of Employment

## Actions to Take Upon Termination of Employment

- Consider impact on unvested and vested awards
  - forfeiture
  - exceptions
  - clawbacks
- Constraints

## Termination of Employment (2)

### Review

- severance agreements and/or change in control agreements, if applicable
- timeline for exercise of awards
- potential acceleration of awards

### Restrictive covenants

- one size does not necessarily fit all
- key-off termination of employment
- for global plans, keep separate from equity grants

## End of Year Compliance

## End of Year Tax Compliance

- Review each jurisdiction carefully
- Australia
- UK
- US
  - delivery of Forms W-2 and Forms 1099 to Employees and Contractors
  - special requirements for ISOs

Questions?

### Thank You

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