Computershare Limited
Full Year Results 2010 Presentation

Stuart Crosby
Peter Barker

11 August 2010

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Computershare

Introduction

Financial Results

CEO's Report

Stuart Crosby

President & Chief Executive Officer

Results Highlights
Management Adjusted Results

	FY 2010	FY 2009	v FY 2009	FY 2010 @ FY 2009 exchange rates
Management Earnings per share (post OEI)	**US 57.80 cents**	**US 52.11 cents**	Up 11%	US 55.74 cents
Total Revenue	**$1,619.6**	**$1,511.6**	Up 7%	$1,552.5
Operating Expenses	**$1,111.3**	**$1,035.9**	Up 7%	$1,060.8
Management Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA)	**$510.9**	**$475.5**	Up 7%	$493.4
EBITDA Margin	**31.5%**	**31.5%**	Flat	31.8%
Management Net Profit after OEI	**$321.2**	**$289.5**	Up 11%	$309.7
Days Sales Outstanding (DSO)	**41 days**	**40 days**	Up 1 day	
Cash Flow from Operations	**$414.5**	**$341.5**	Up 21%	
Free Cash Flow	**$357.4**	**$318.6**	Up 12%	
Capital Expenditure	**$93.9**	**$22.9**	Up 310%	
Net Debt to EBITDA ratio	**1.40 times**	**1.67 times**	-0.27 times	
Full Year Dividend	**AU 28 cents**	**AU 22 cents**	Up AU 6 cents	
Average Dividend franking amount	**55%**	**45%**	Up by 10%	

Note: all results are in USD millions unless otherwise indicated

Computershare Strengths

- Strong balance sheet, low gearing and continued robust cash generation.
- Diversification into counter and non cyclical businesses gives stability to revenue and profit base.
- More than 70% of revenue recurring in nature.
- Demonstrated ability to acquire and integrate businesses that add to shareholder value.
- Global footprint (in all major markets and 20 plus countries including China, India, Russia) supports unique cross-border transaction capabilities.
- Consistent investment in R&D and product development provides strong platform for the future.
- Sustained record for delivering service and product innovation, quality improvements, operational efficiencies and cost reductions.

Outlook

- As anticipated, transactional revenues have been subdued and there is no clarity when more typical levels will return. Revenue lines affected include corporate actions, mutual fund proxy solicitation, bankruptcy administration and trading.
- Net margin income has declined as hedges roll off. Client attrition through insolvency, bail-out and takeover also drags on annuity revenue.
- Cost management remains a key focus. But there will be some cost catch up in FY11, for example, salary increases and non-contracted variable compensation (largely frozen / not paid last year) and capex. Interest costs will also increase as a result of higher margins on bank facilities renewed.
- Despite the revenue softness, we plan to maintain our investment in technology. We see this as vital to our capacity to execute on inorganic growth opportunities.
- In the absence of a pick up in transactional opportunities or a material acquisition, we believe that matching the FY10 eps result will be difficult. We anticipate management eps being 5% to 10% lower in FY11.
- This guidance assumes that equity, interest rate and FX market conditions remain broadly consistent with current levels for the rest of the financial year.

Introduction

Financial Results

CEO's Report

Peter Barker

Chief Financial Officer

Drivers Behind FY 2010 Financial Performance

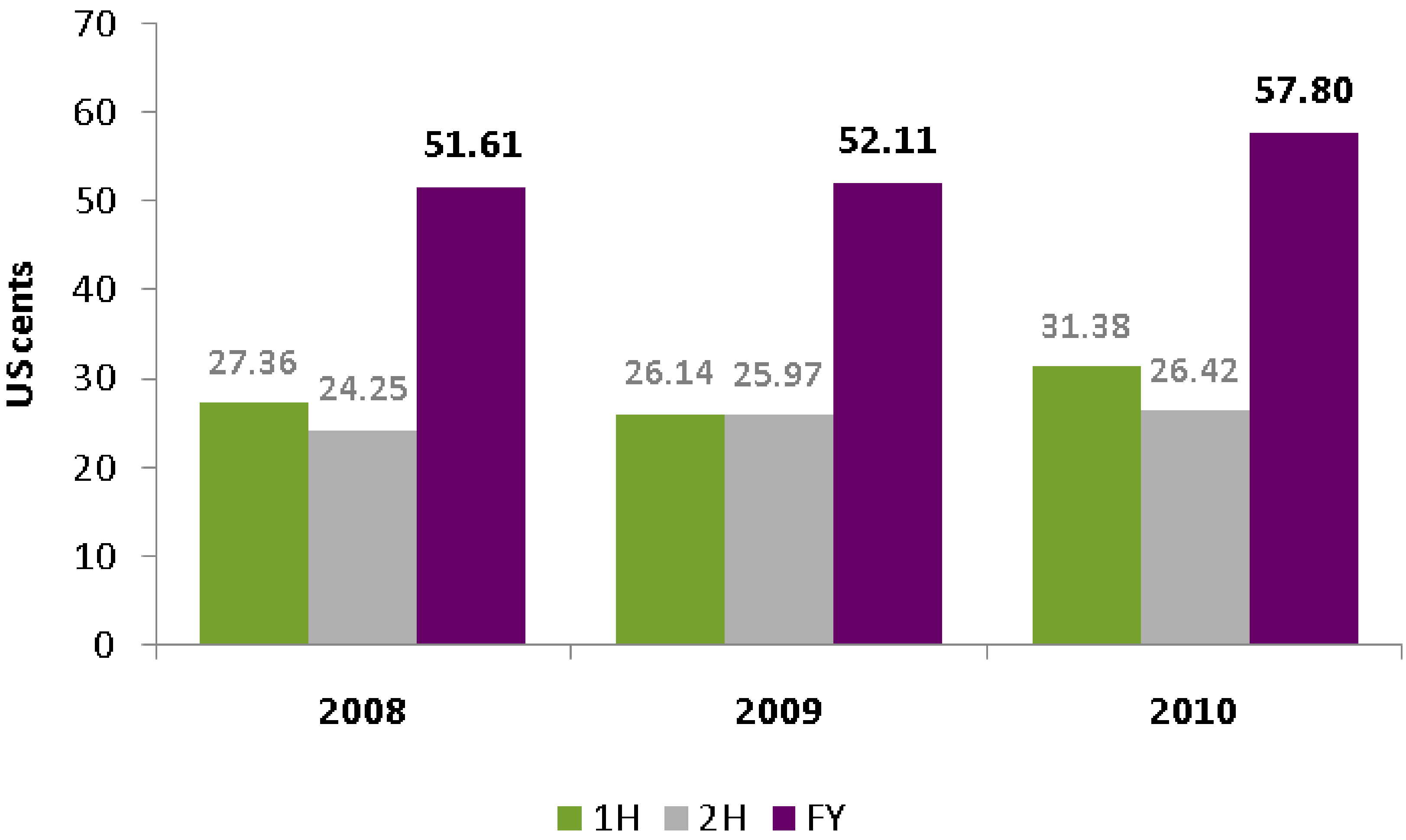
- Strong delivery of recurring revenues across both the year and across business lines and geographies, good client retention (post GFC losses) and solid performance from non-equity market businesses (Corporate Trust, Deposit Protection Scheme, Voucher Services, Bankruptcy and Class Action Administration) showing the benefit of recent diversification.
- Continued cost discipline, however some one-off GFC benefits not repeated, eg accrued discretionary compensation, made some (previously deferred) IT capex, opportunistic UK property purchase.
- For transactional activity, 2010 was a year of “two halves”:
  - H1 continued the strong performance of FY09 with good revenues from corporate actions (especially capital–raisings), strong contribution from KCC, large mutual fund solicitation projects.
  - H2 saw abatement in a range of these areas.
- Excellent maintenance of client balance levels.
- Margin income down and our own interest costs also reduced (however interest cost will increase in 2011 as spreads from refinancing kick in).

Group Financial Performance

	FY10	FY09	% variance to FY 2009
Sales Revenue	$1,599.6	$1,494.0	7%
Interest & Other Income	$20.0	$17.6	13%
Total Revenue	**$1,619.6**	**$1,511.6**	**7%**
Operating Costs	$1,111.3	$1,035.9	7%
Share of Net (Profit)/Loss of Associates	($2.6)	$0.2	
Management EBITDA	**$510.9**	**$475.5**	**7%**
Management Adjustments - Revenue/(Expense)	($5.7)	($31.6)	
Reported EBITDA	**$505.2**	**$443.9**	**14%**
Statutory NPAT	**$294.8**	$255.7	15%
Management NPAT	**$321.2**	$289.5	11%
Management EPS	**US 57.80 cents**	**US 52.11 cents**	**11%**
Statutory EPS	**US 53.05 cents**	**US 46.02 cents**	**15%**

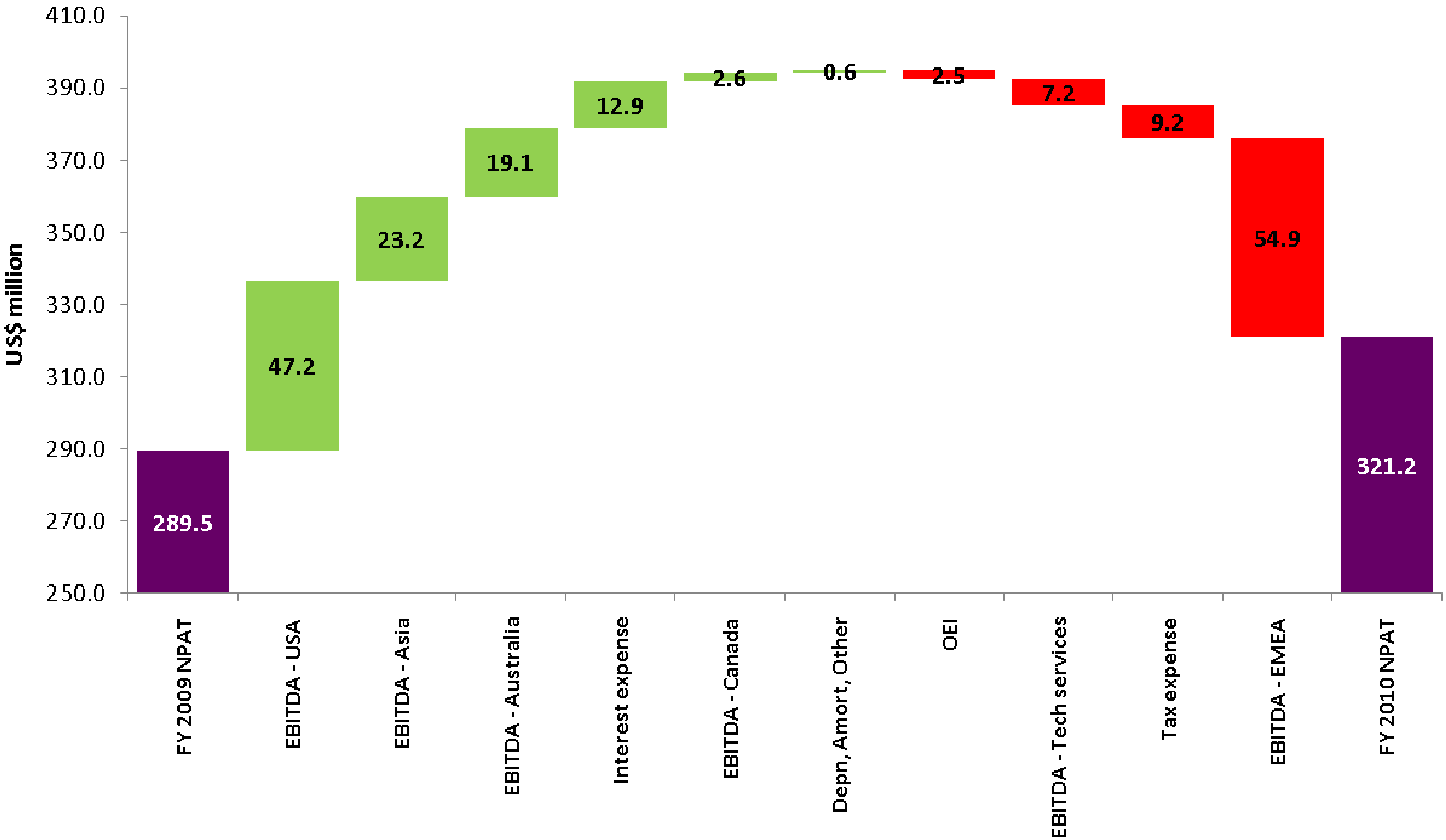
Note: all results are in USD millions unless otherwise indicated

Analysis of Management EPS

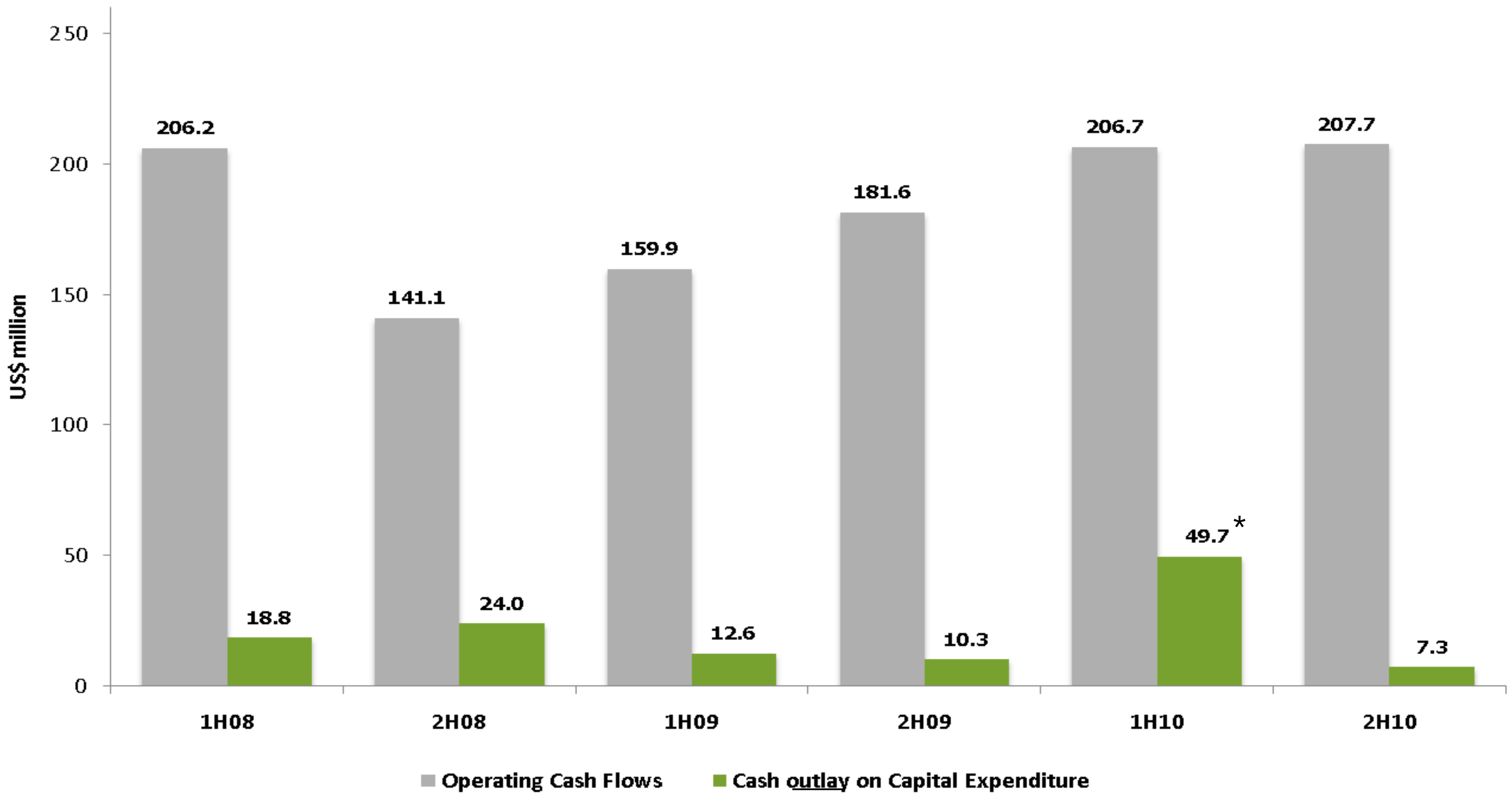


FY 2010 Management NPAT Analysis

Financial Results



Free Cash Flows



Notes

1. * US$ 49.7m includes acquisition of Land and Buildings in the UK (US$ 34.7m)
2. Conversion of Melbourne HQ from operating lease to finance lease not reflected here as not a cash outlay

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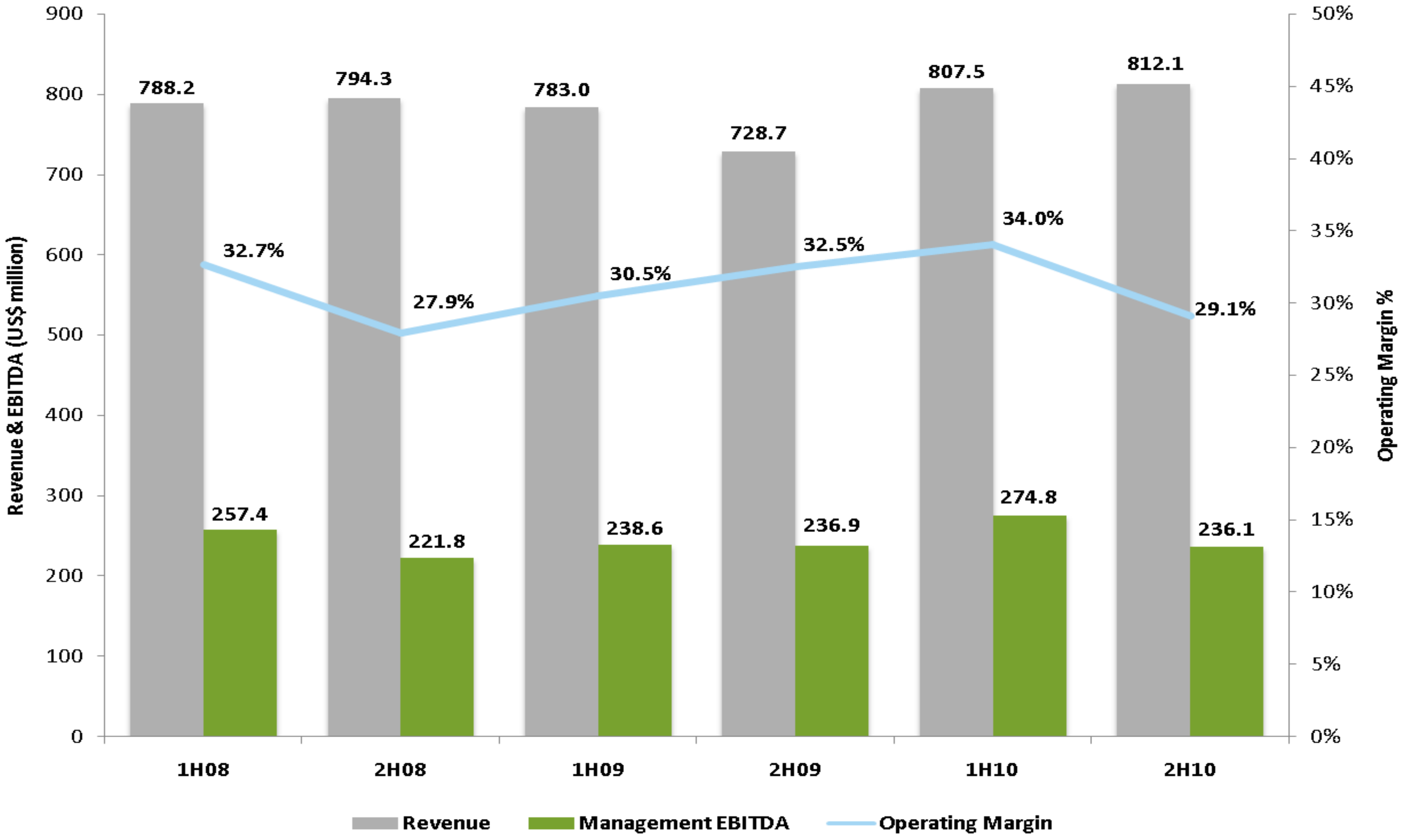
Revenue & EBITDA
Half Year Comparisons

Financial Results



Revenue Breakdown

Financial Results

Revenue Stream	FY 2010	1H 2010	2H 2010	FY 2009	1H 2009	2H 2009	FY 2010 variance to FY 2009 (%)
Register Maintenance	**$641.8**	$312.6	$329.2	**$629.3**	$335.0	$294.3	**2%**
Corporate Actions	**$215.0**	$116.9	$98.1	**$273.5**	$145.6	$127.9	**(21%)**
Business Services	**$262.9**	$139.8	$123.1	**$176.9**	$76.0	$100.9	**49%**
Stakeholder Relationship Mgt	**$163.5**	$81.6	$81.9	**$127.6**	$56.6	$71.1	**28%**
Employee Share Plans	**$119.8**	$49.6	$70.1	**$98.4**	$54.1	$44.3	**22%**
Communication Services	**$159.0**	$78.1	$80.9	**$146.6**	$83.5	$63.2	**8%**
Technology & Other Revenue	**$57.5**	$28.8	$28.8	**$59.2**	$32.2	$27.0	**(3%)**
Total Revenue	**$1,619.6**	$807.5	$812.1	**$1,511.6**	$782.9	$728.7	**7%**

Note: All results are in USD millions. Included in the FY 2010 revenue results are $152.0m of Margin Income (FY09: $170.3m) and $264.6m of Recoverable Income (FY09: $242.4m)

FY 2010 Regional Analysis & Revenue Breakdown

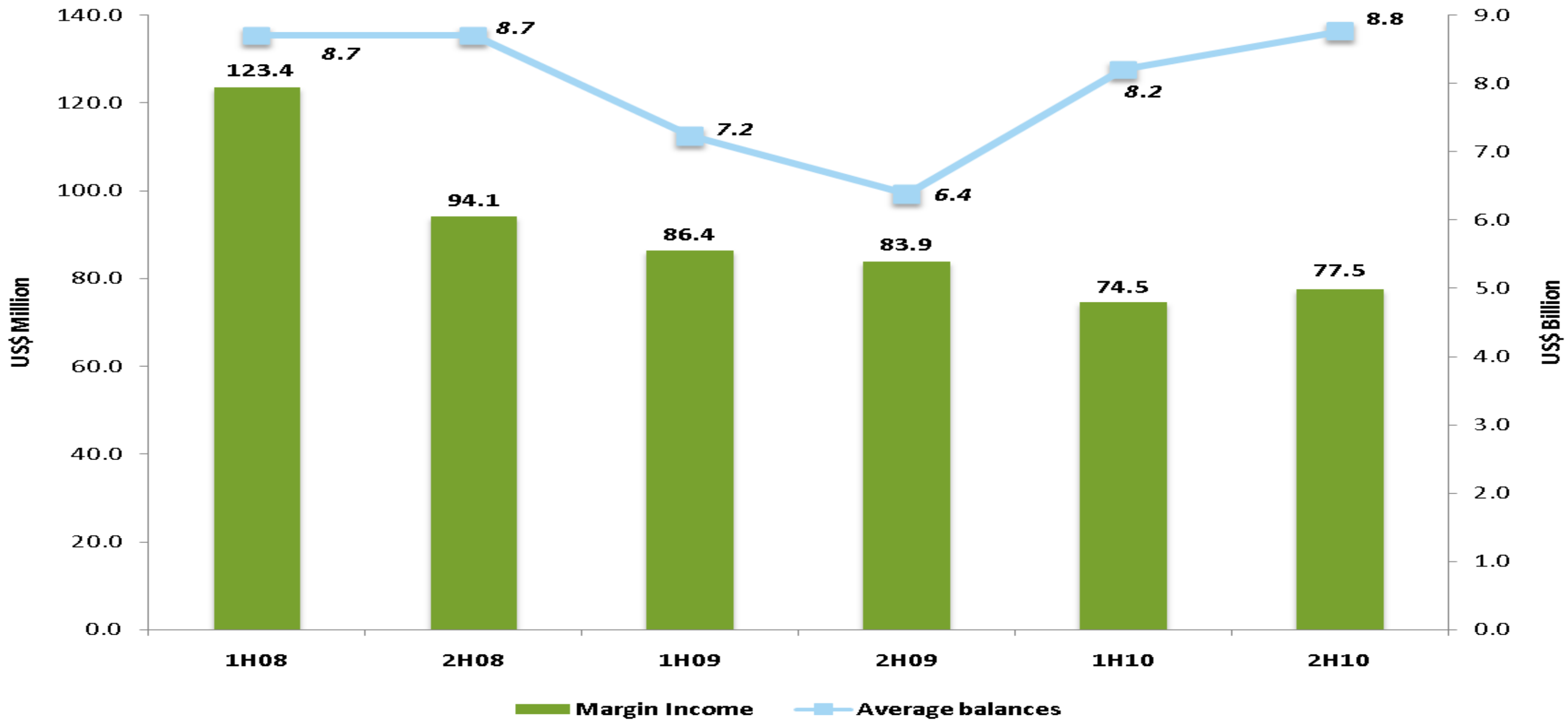
Regional Reporting	
Previous Structure	**Current Structure**
North America Asia Pacific Europe, Middle East & Africa	USA Canada Australia & NZ Asia Europe, Middle East & Africa

Revenue Segments	
Previous Structure	**Current Structure**
Register Maintenance	Register Maintenance
Corporate Actions	Corporate Actions
Fund Services	Business Services*
Stakeholder Relationship Management	Stakeholder Relationship Management**
Employee Share Plans	Employee Share Plans
Communication Services	Communication Services
Technology & Other	Technology & Other

* Business Services – KCC, Administar, IML events (from Corporate Actions), Computershare Voucher Services & Deposit Protection Scheme (from Registry Maintenance)

** USA Fund Services now incorporated in Stakeholder Relationship Management, other regions reflected in Register Maintenance

Margin Income Analysis



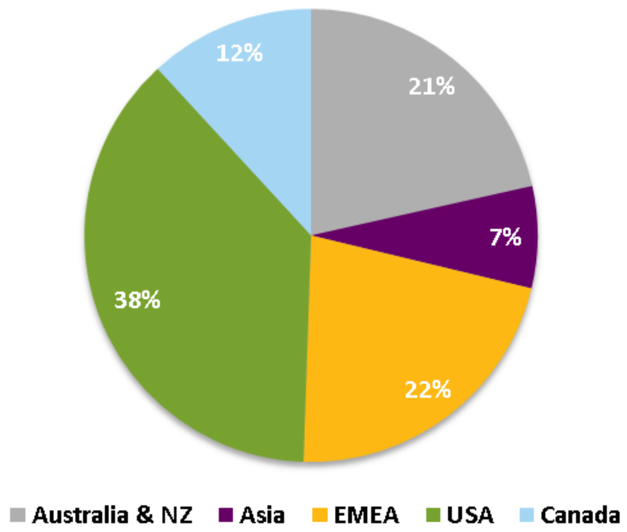
Average Market Interest Rates						
UK	5.71%	5.19%	4.16%	0.82%	0.50%	0.50%
US	4.85%	2.67%	1.53%	0.27%	0.25%	0.25%
Canada	4.45%	3.51%	2.58%	0.64%	0.25%	0.29%
Australia	6.52%	7.12%	6.23%	3.35%	3.24%	4.10%

•Note: some balances attract no interest or a set margin for Computershare.

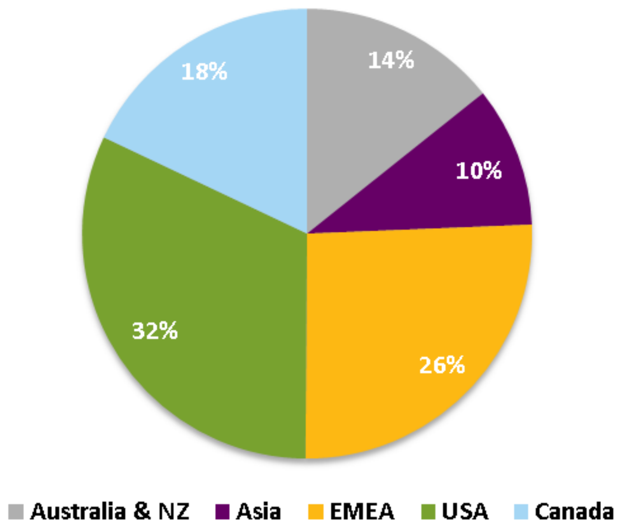
• Source: UK – Bank of England MPC Rate; US – Federal Reserve Fed Funds Rate; Canada – Bank of Canada Overnight Target Rate; Australia – Reserve Bank of Australia Cash Rate

FY 2010 Revenue & EBITDA
Regional Analysis

Total Revenue breakdown



EBITDA breakdown



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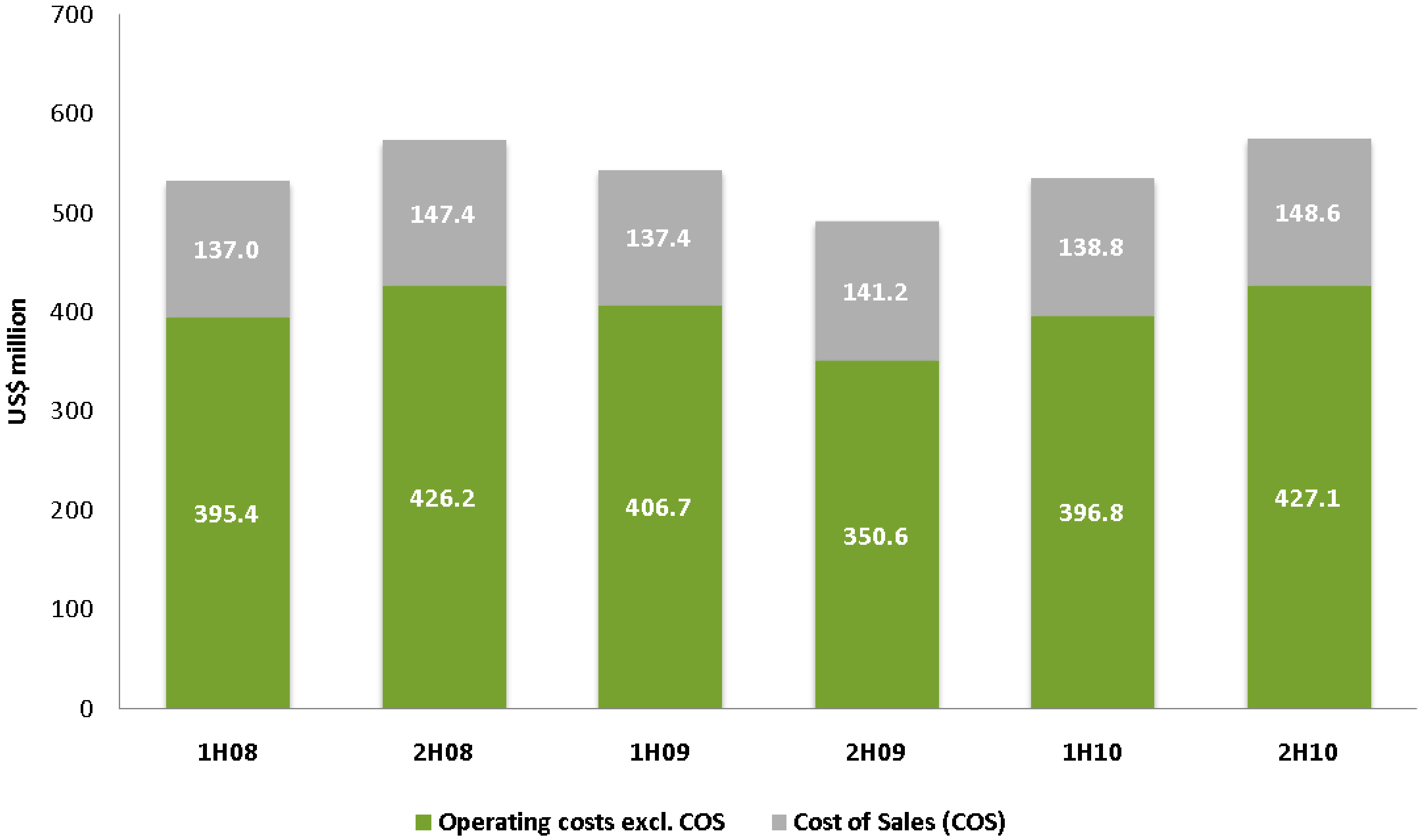
Operating Costs
Half Year Comparisons

Financial Results



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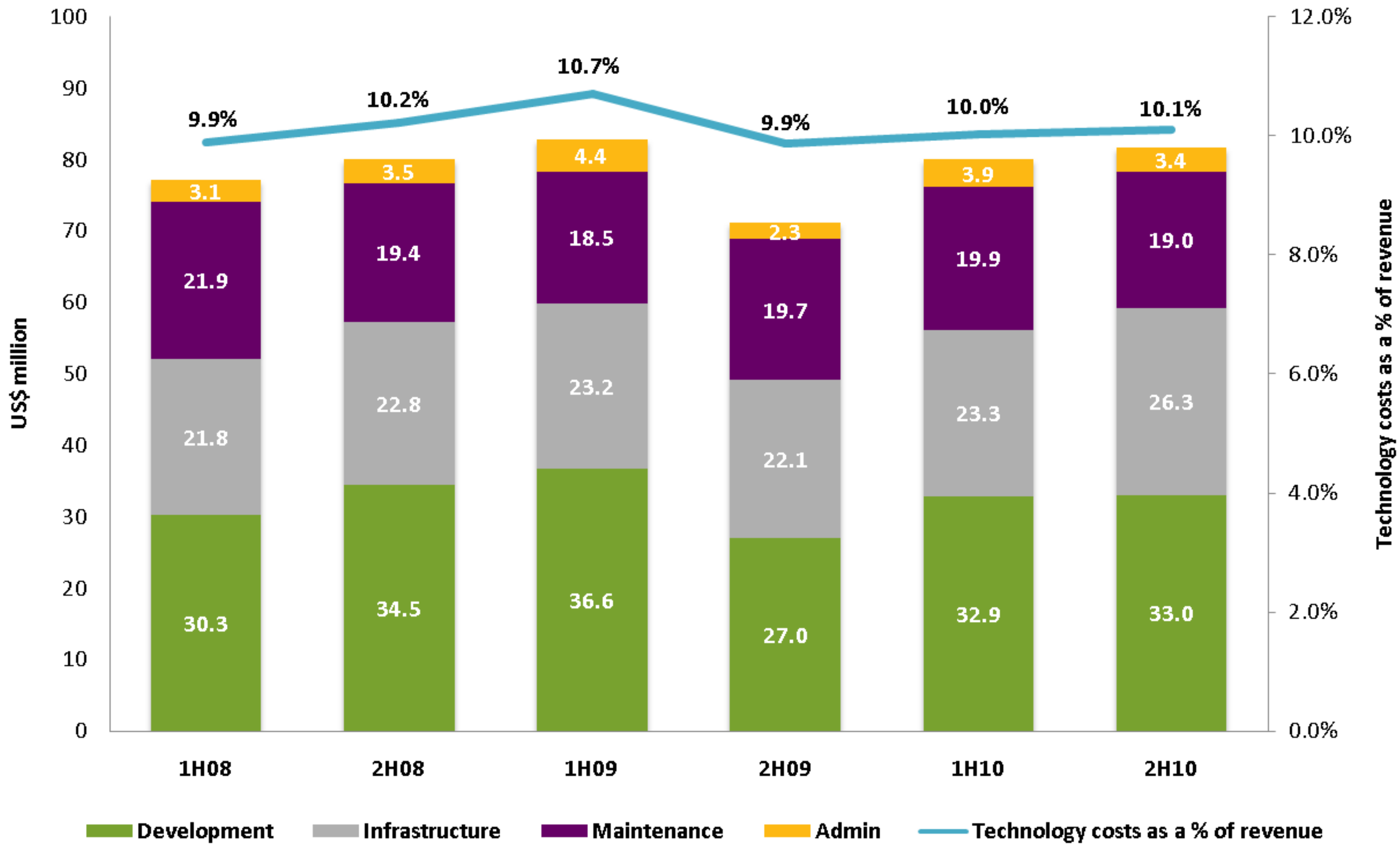
Technology Costs
Continued Investment to Maintain Strategic Advantage

Financial Results



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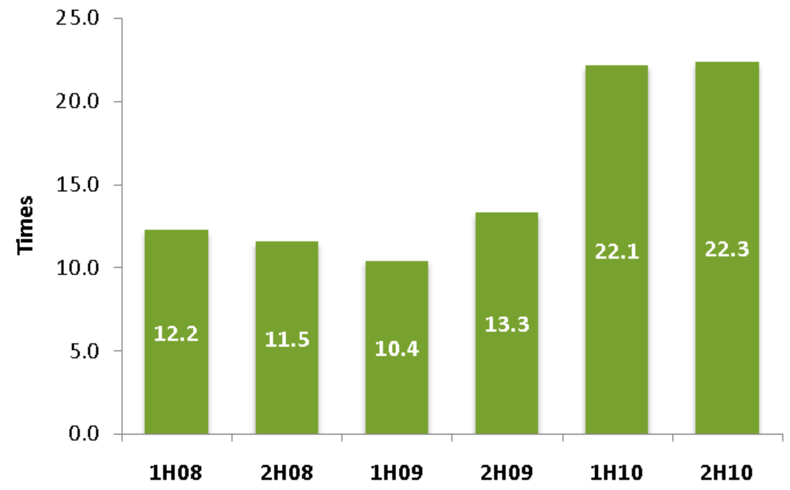
Balance Sheet as at 30 June 2010

	Jun-10 US$'000	Jun-09 US$'000	Variance Jun-10 to Jun-09
Current Assets	$653,512	$537,014	22%
Non Current Assets	$2,036,943	$1,960,524	4%
Total Assets	**$2,690,455**	**$2,497,538**	**8%**
Current Liabilities	$497,347	$414,935	20%
Non Current Liabilities	$1,120,156	$1,181,434	(5%)
Total Liabilities	**$1,617,503**	**$1,596,369**	**1%**
Total Equity	**$1,072,952**	**$901,169**	**19%**

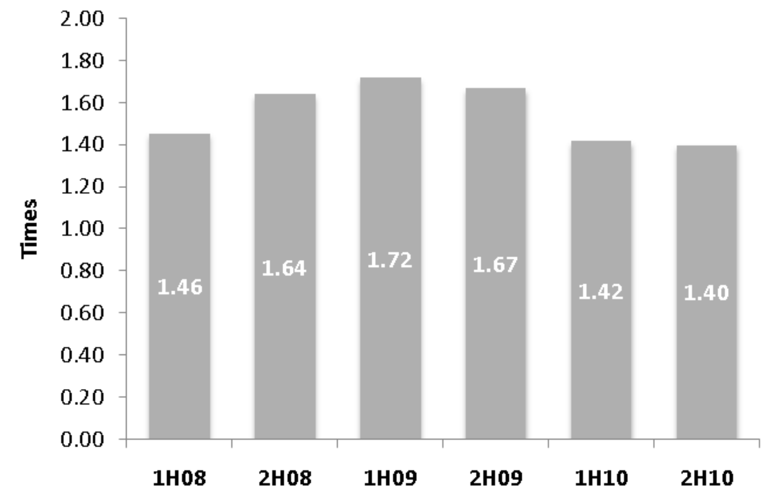
Key Financial Ratios

Financial Results

EBITDA Interest Coverage



Net Financial Indebtedness to EBITDA



	Jun-10 US$ M	Jun-09 US$ M	Variance Jun-10 to Jun-09
Interest Bearing Liabilities	$994.0	$974.3	2%
less Cash	($278.7)	($180.4)	54%
Net Debt	**$715.4**	**$793.9**	**(10%)**
Management EBITDA	$510.9	$475.5	7%
Net Debt to Management EBITDA	**1.40**	**1.67**	**(16%)**

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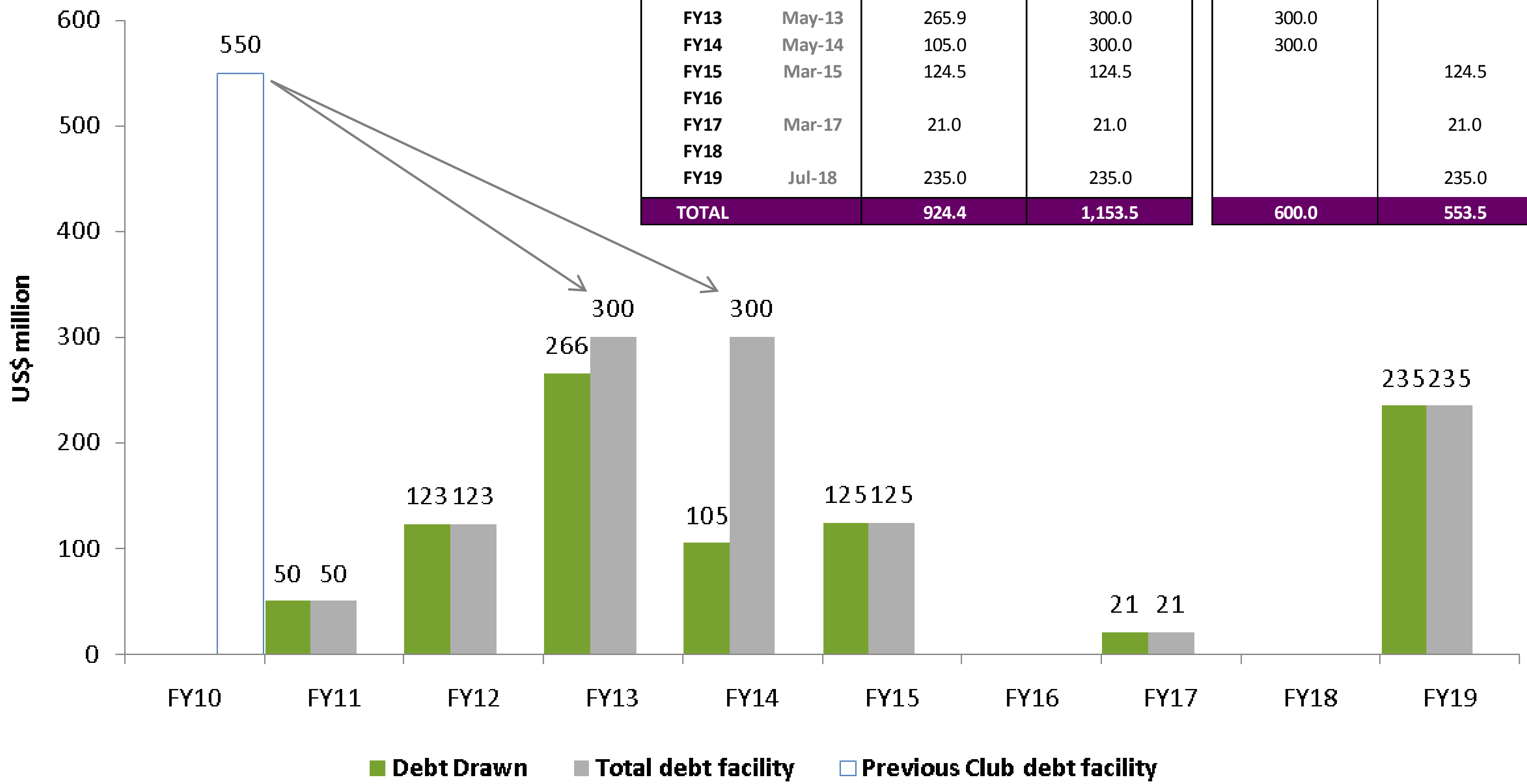
Debt Facility Maturity Profile

Financial Results

Maturity Dates		Debt Drawn	Total Debt Facilities	Synidcated Debt Facility	Private Placement Facility
FY11	Mar-11	50.0	50.0		50.0
FY12	Mar-12	123.0	123.0		123.0
FY13	May-13	265.9	300.0	300.0	
FY14	May-14	105.0	300.0	300.0	
FY15	Mar-15	124.5	124.5		124.5
FY16					
FY17	Mar-17	21.0	21.0		21.0
FY18					
FY19	Jul-18	235.0	235.0		235.0
TOTAL		924.4	1,153.5	600.0	553.5



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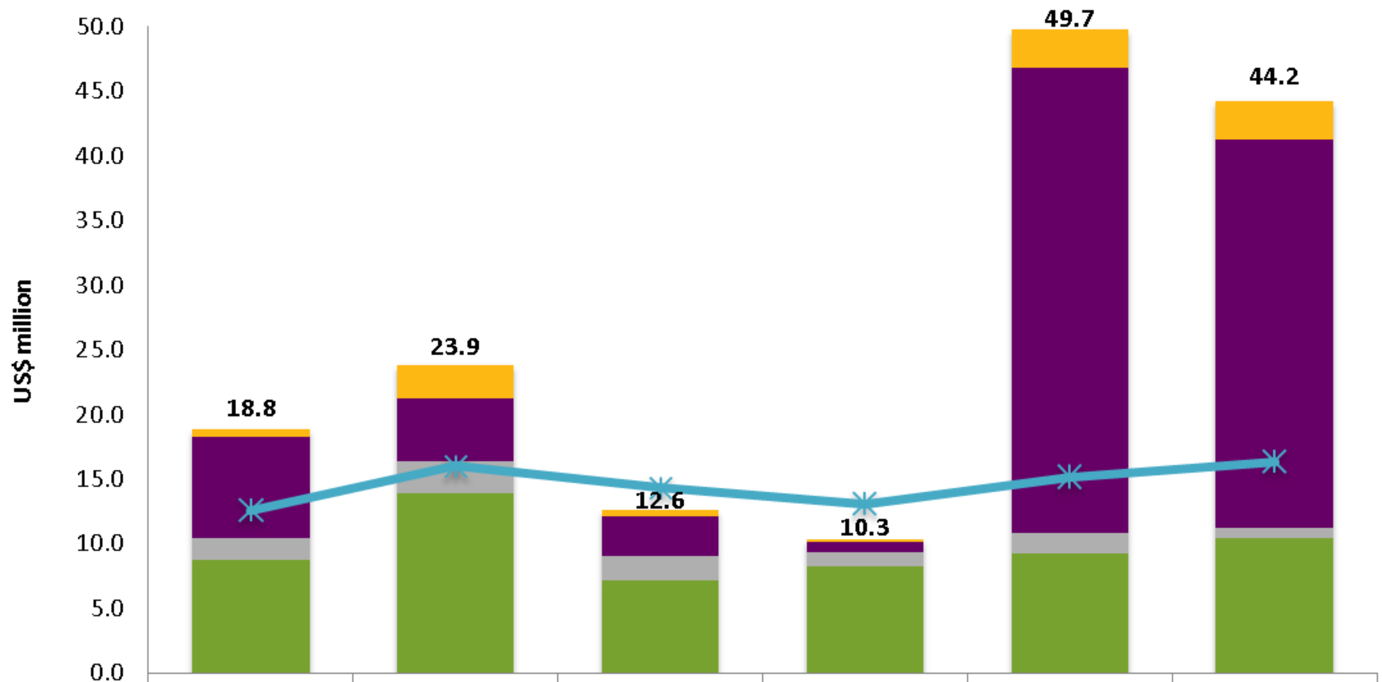
Capital Expenditure vs. Depreciation



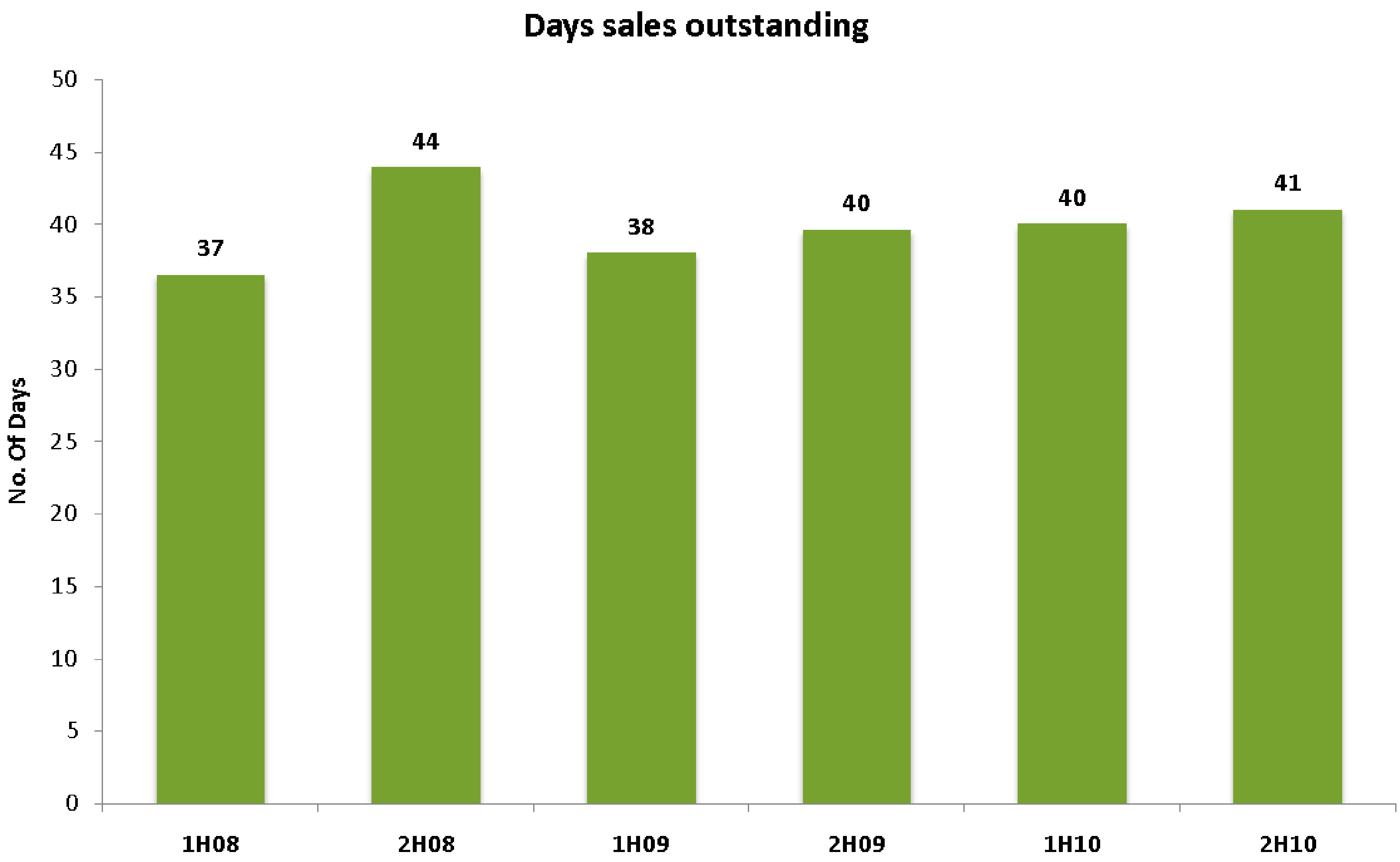
	1H08	2H08	1H09	2H09	1H10	2H10
Other	0.6	2.6	0.5	0.2	3.0	3.0
Occupancy	7.9	4.8	3.0	0.7	35.9	30.0 *
Communication Services Facilities	1.6	2.5	1.9	1.2	1.7	0.8
Information Technology	8.8	13.9	7.2	8.2	9.2	10.4
Depreciation	12.6	16.0	14.3	13.1	15.1	16.4

<u>Notes</u>

* US$ 29.8M conversion of Australian HQ building from operating lease to finance lease

Working Capital Management

Financial Results



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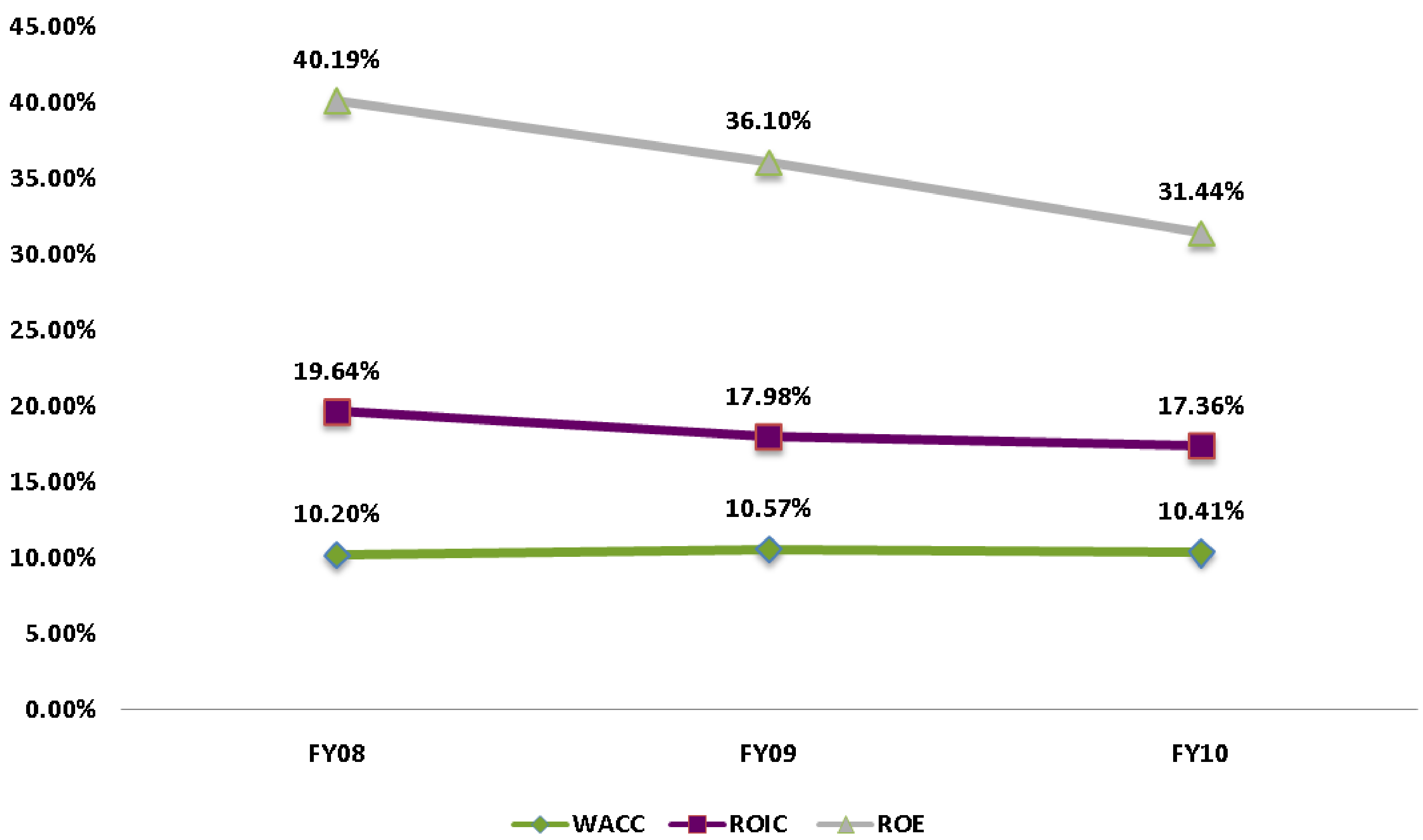
Return On Invested Capital Vs. WACC and Return on Equity



Equity Management – Final Dividend of 14 cents (AU)

EPS - Basic	US 53.05 cents
EPS - Management	US 57.80 cents
Interim Dividend	AU 14 cents (50% franked)
Final Dividend	AU 14 cents (60% franked)
Current yield*	2.4%

* Based on 12 month dividend and share price of AU$ 10.28 (close 9 August 2010)

Financial Summary – Final Remarks on FY10

- Another record management EPS.
- Diverse portfolio of revenues, disciplined expense, cost and capital expenditure management have driven solid margins and excellent free cash flow.
- Maintained strong and conservative balance sheet.
- Full year dividend increased from AUD 22 cents per share (average franking 45%) to AUD 28 cents per share (average franking 55%).

Market Overview

Financial Results

CEO's Report

CEO Presentation

Stuart Crosby

President & Chief Executive Officer

Group Strategy and Priorities

Our group strategy remains as it has been:

- Continue to drive operations quality and efficiency through measurement, benchmarking and technology.
- Improve our front office skills to protect and drive revenue.
- Continue to seek acquisition and other growth opportunities where we can add value and enhance returns for our shareholders.

In addition, we continue to commit priority resources in two areas:

- Continuing to lift our market position.
- Engaging with a range of proposals and projects around the globe that look to change the legal and/or operational structure of securities ownership and of communications between issuers and investors (we refer to these matters as "market structure").

Delivery Against Strategy

Delivering on the first two limbs of the strategy (cost and revenue) has been a key priority:

- Operational productivity and quality continues to improve across the globe.
- Revenue initiatives offset to some extent revenue losses from client losses, lower interest rates and reduced transaction (dealing and M&A) volumes.
- Our position at the top of independent service surveys evidences our quality achievements, and supports client retention and pricing.

In H2, we bought the Rosenthal class action business in the USA and completed the HBOS EES purchase in the UK, having in H1 acquired I-nvestor in Denmark and the former National City TA business in the USA. Since the end of the year we have moved to 100% ownership of Registrar Nikoil in Russia.

We continue to examine a broad range of acquisition opportunities, and our strong balance sheet and robust cashflows enable us to move quickly when we identify worthwhile opportunities.

We also monitor the relevance of businesses we own, and since the end of the year we have disposed of our electoral software business in the UK.

Priority - Lifting our Market Position

- We continue to enhance the quality of our operational and client directed processes, and during the year we rolled out platforms to make it easier for intermediaries (especially brokers and custodians) to deal with us.
- We continue to develop and launch new and enhanced products across the full range of our businesses.
- Third party shareholder and issuer satisfaction surveys, as well as our own market research, continue to show that the market recognises the edge that our quality and product innovation give us.
- The future ownership of a range of our competitors remains uncertain, with private equity active over the past period (selling in Australia, buying in Canada and generating a number of rumours in other markets).

Priority - Market Structure Projects

- We continue to work on a range of market structure projects around the world, for example the SEC's concept release on the US Proxy System and the ECB's Target 2 Securities project. Similar exercises are underway in China, Russia, Hong Kong and the UK.
- In all cases, our global experience gives us a unique and widely-valued perspective, and we are active and influential participants in the debate.
- We work to deliver our clients better transparency of their ownership and more effective communication channels with their investors.
- The SEC's Proxy concept release is very encouraging. The issues we believe to be important are all raised, and the concept release is framed in a fair and proportionate way. We expect a range of vested interests – beneficiaries of the inefficiencies and opaqueness of the current system – to oppose increased transparency and more effective communications. But we will be continuing to push for improvements and we are optimistic that we will be successful.
- There have been significant positive developments in China, Russia and Hong Kong as well.

USA Update

- Excellent service levels and quality across all businesses.
- Winning new clients – eg, Frontier (spin from Verizon).
- Significantly reduced volumes of project-driven work at Funds Services and KCC (Resourcing reduced in parallel, but profits still hit).
- Small class action acquisition (Rosenthal) – pushing into that space under the KCC banner, and seeing momentum pick up.
- M&A remains quiet, hurting corporate actions and proxy revenues.
- The SEC's "proxy plumbing" concept paper is out and does all we could have hoped.
- Low interest rates and general economic conditions continue to drag on revenues.

Canada Update

- The corporate trust business won the State of Israel's global bond record keeping and paying agent work (being delivered in the US and UK as well as Canada), otherwise a slow market.
- Corporate actions are very slow, impacting both investor services and proxy solicitation.
- Major restructure of operations launched with significant savings expected.
- Good progress is being made on a range of market efficiency initiatives in cooperation with the Canadian Depository for Securities.
- Low interest rates and general economic conditions drag across a range of the Canadian businesses.

EMEA Update

- Migration and integration of the former HBOS Employee Equity Solutions business underway with a strong team assembled from around the world.
- Voucher Services system migration complete.
- New Russian management team working to integrate NRC and Nikoil now 100% ownership achieved.
- VEM stabilised and 'washing its face' in a tough market.
- Investor Services businesses across the region (UK, Ireland, Germany, South Africa, Russia, Scandinavia) all pretty slow as fundraising has mostly dried up (outside Ireland) and M&A also quiet.
- Low interest rates and general economic conditions dragging on all businesses.

Asia Update

- HK IPO – have good pipeline but retail demand off the boil – Agricultural Bank only generated 100K applications (vs ICBC with 960K).
- Major Chinese banks recapitalising – two complete, three to go.
- China plans and proxy business continues to grow profitably.
- India quiet, with the mutual fund business hurt by big reduction in "liquid" fund balances (cash management trusts).

Australia & New Zealand Update

CEO's Report

- Corporate action levels down significantly.
- Winning a good share of what work there is – followed up Myer IPO role with Dulux and QR National IPO appointments.
- Communication Services business winning new work, and final rationalisation post QMT acquisition (Sydney premises) underway.
- Dealt well with complex new end of year reporting in the Plans space while competitors were in disarray.

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Peter Barker

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Appendix:
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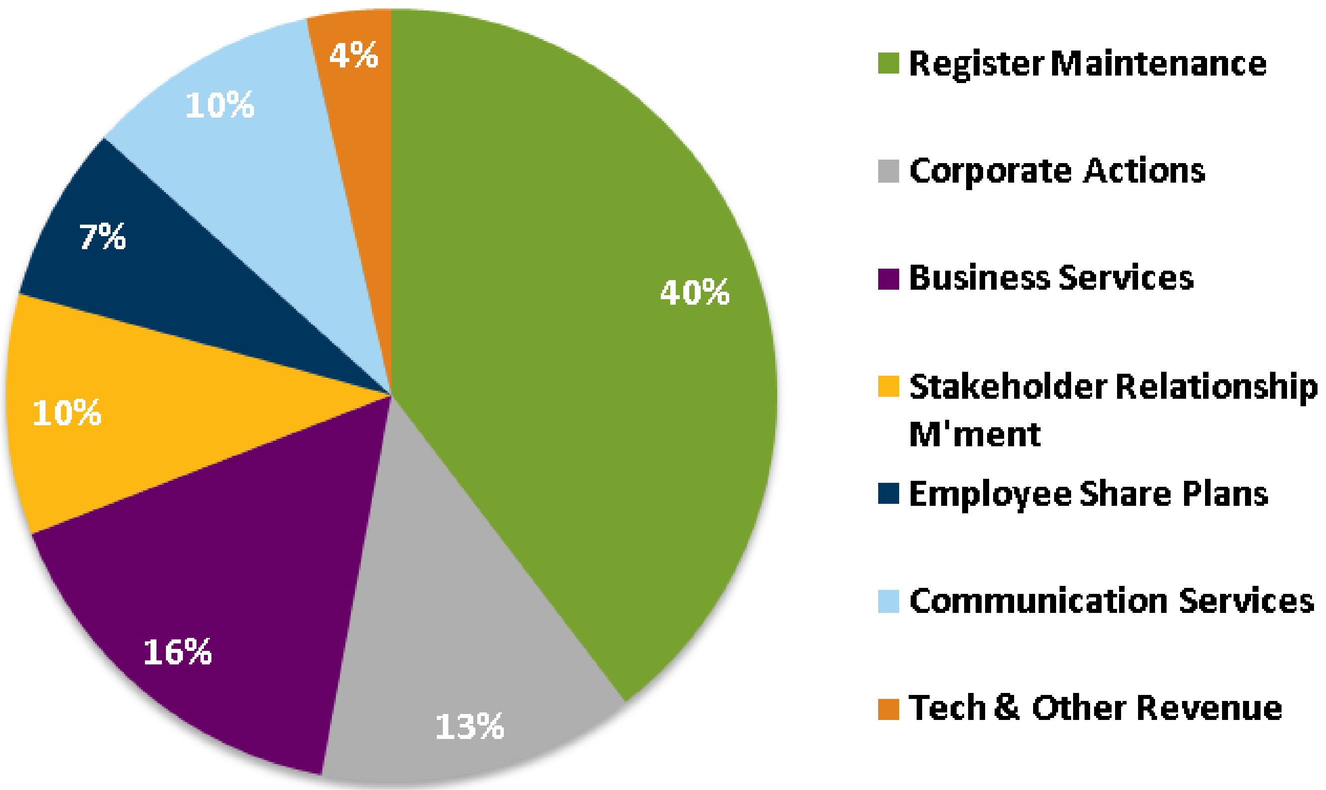
11 August 2010

Appendix 1: Group Comparisons

Group Comparisons

CPU Revenues



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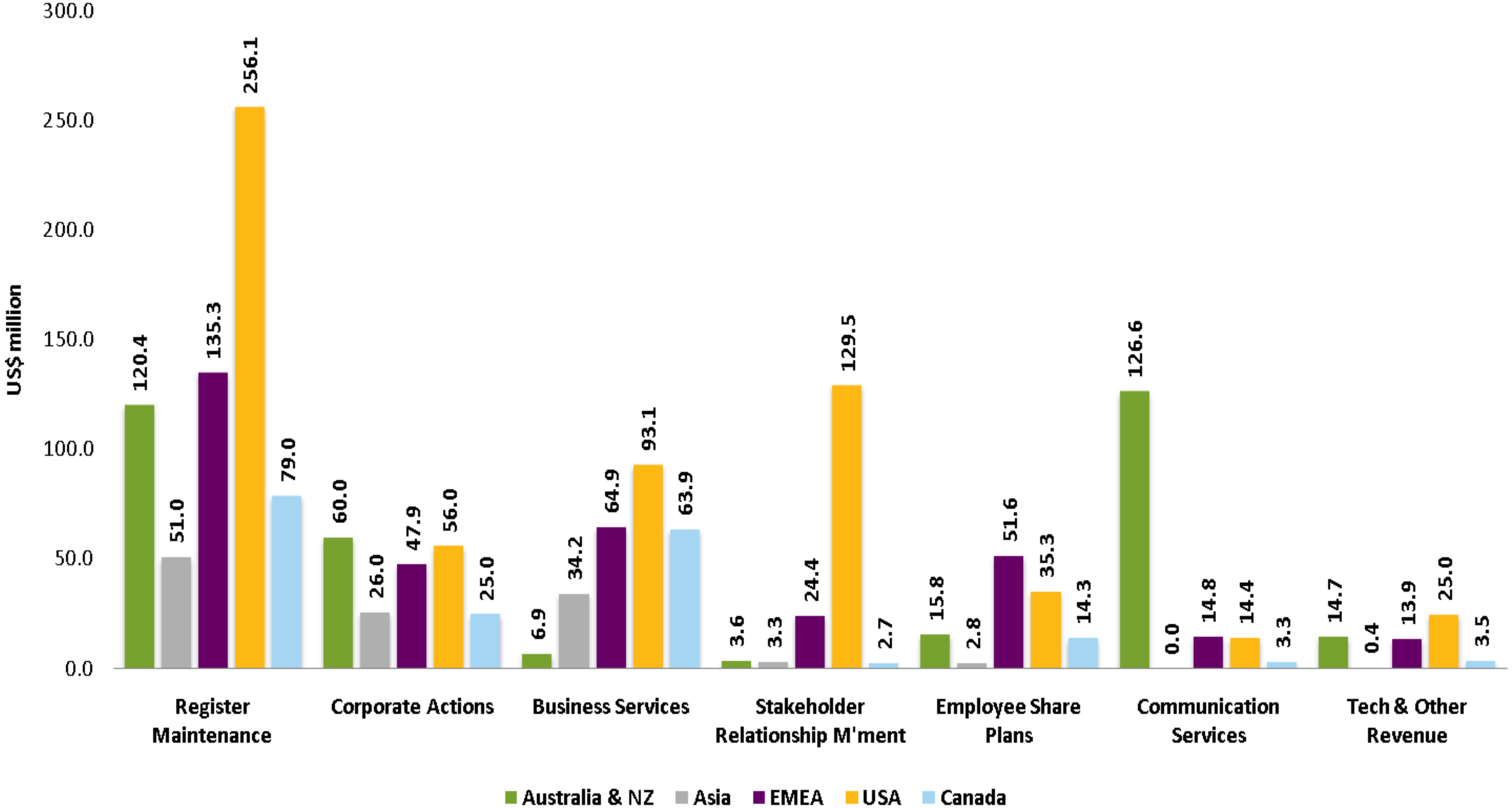
FY 2010 Revenue
Regional Analysis



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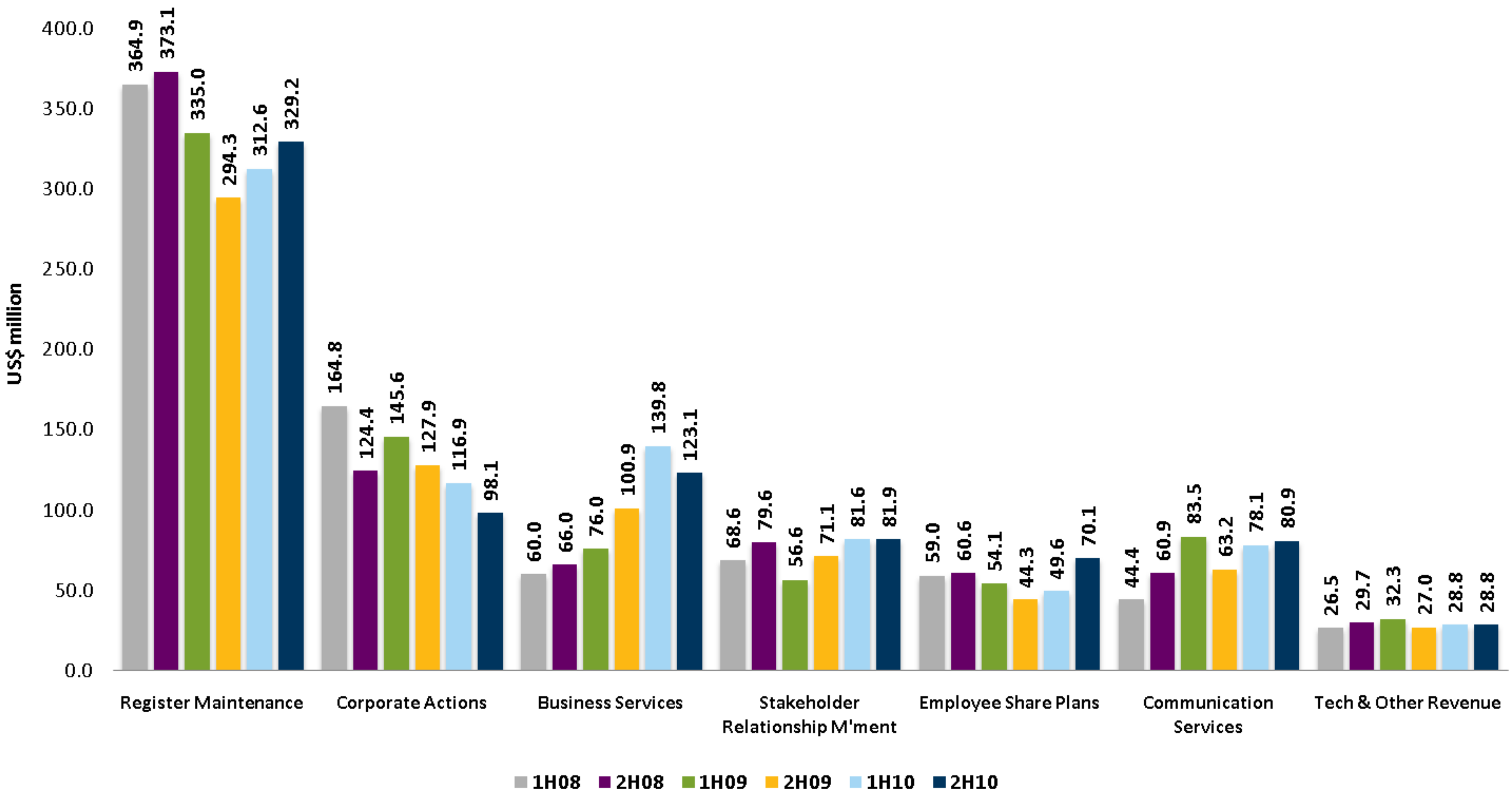
Revenue
Half Year Comparisons

Financial Results



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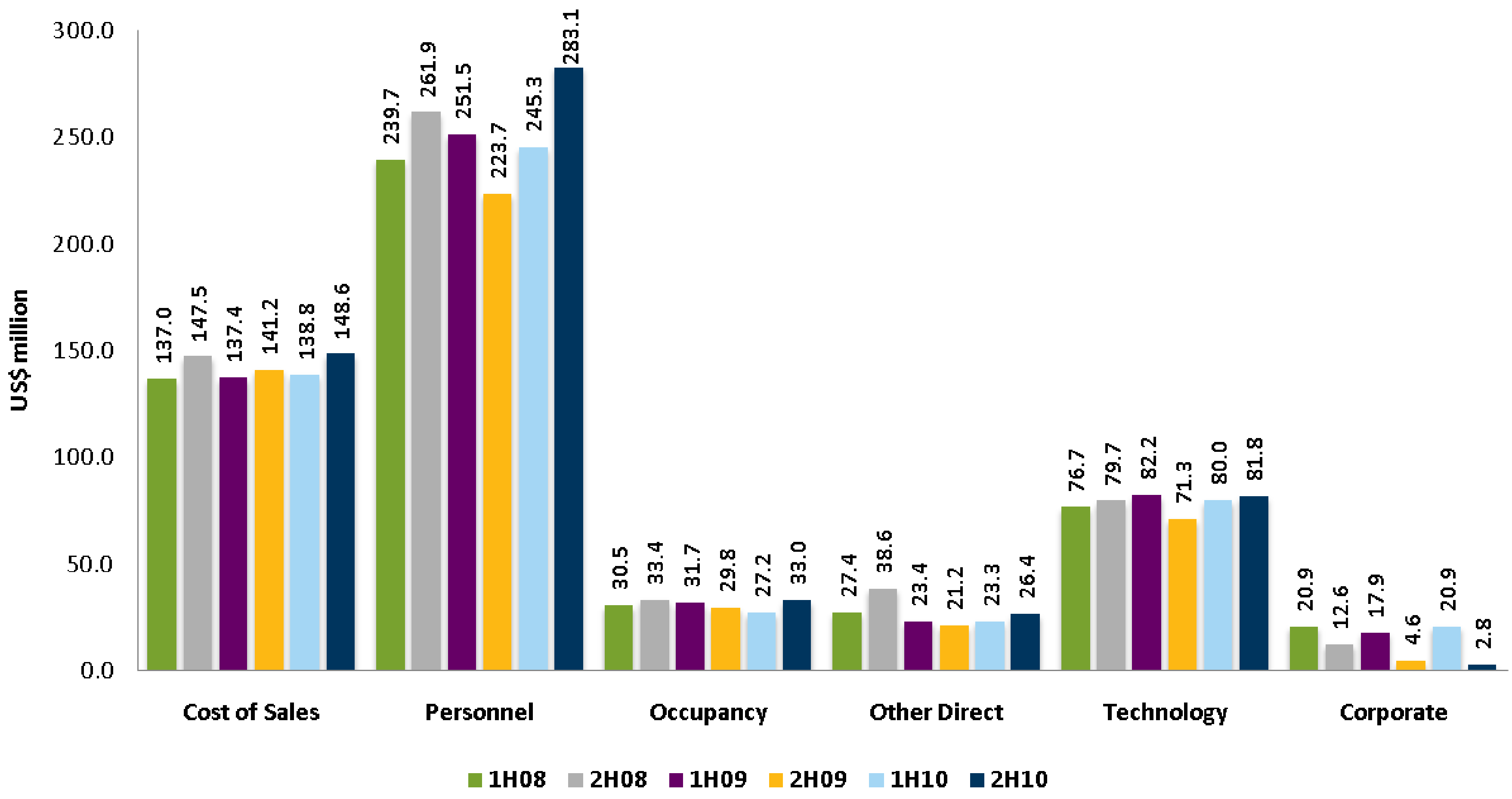
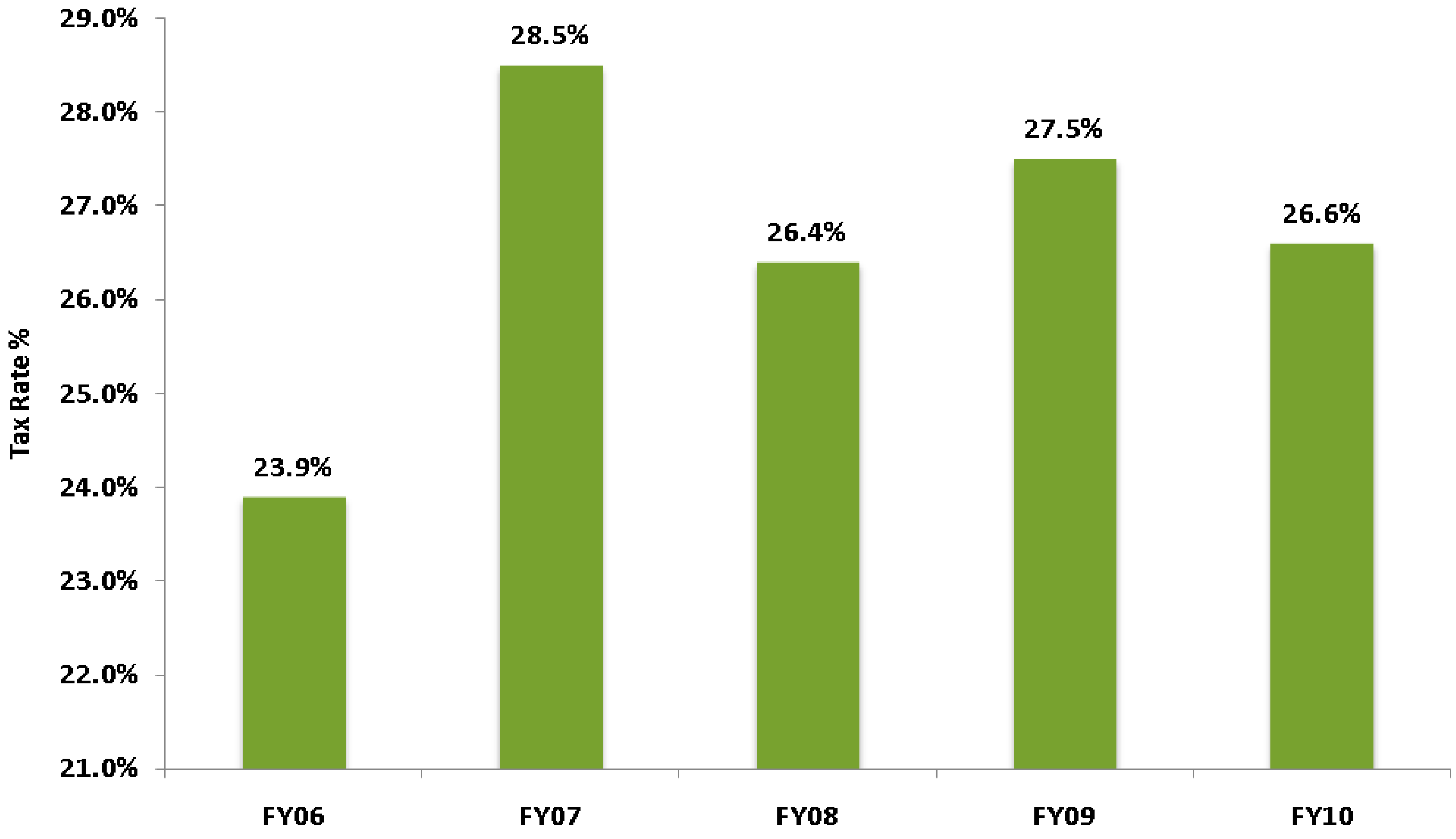
Operating Costs
Half Year Comparisons



Underlying Effective Tax Rate



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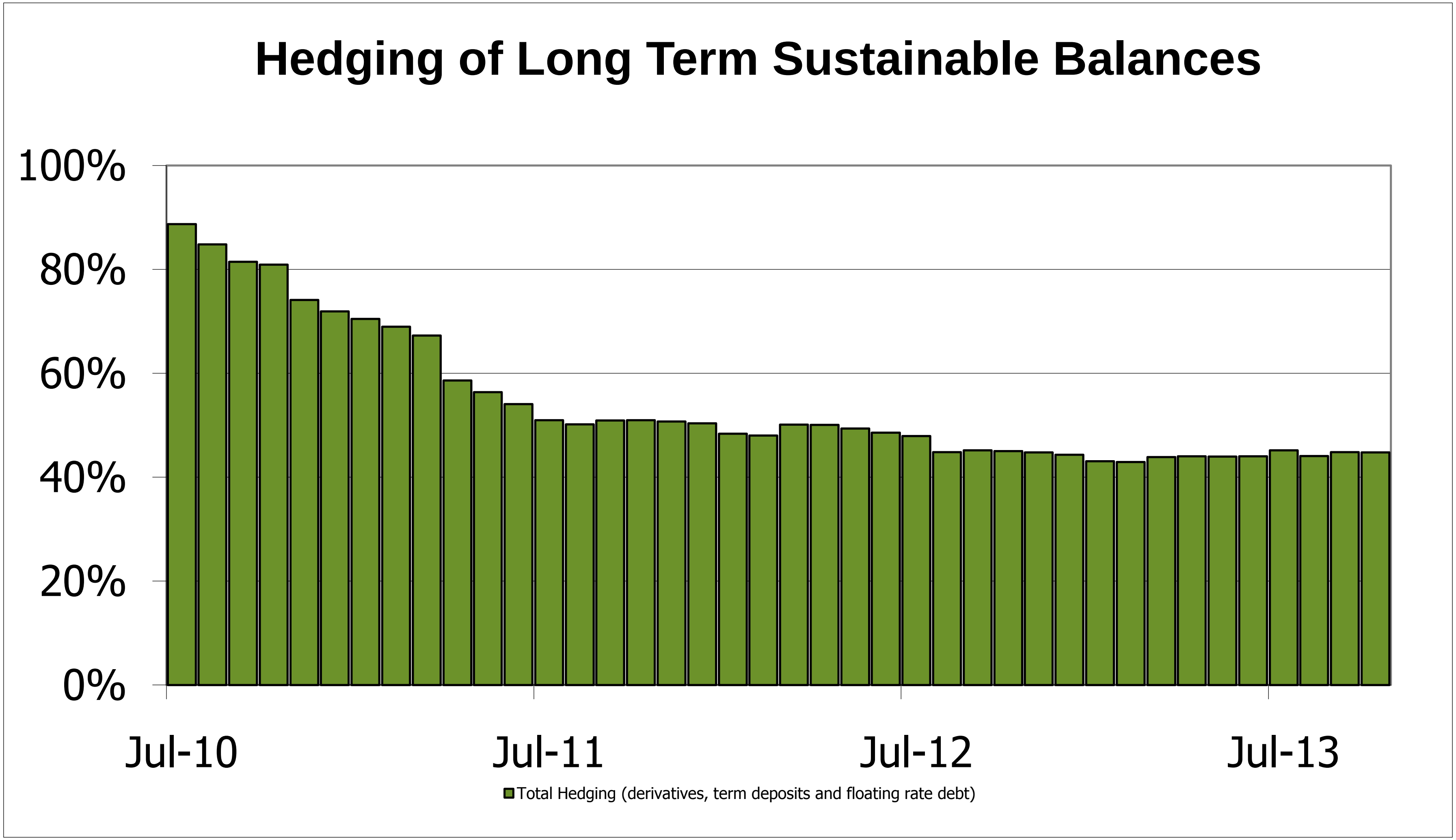
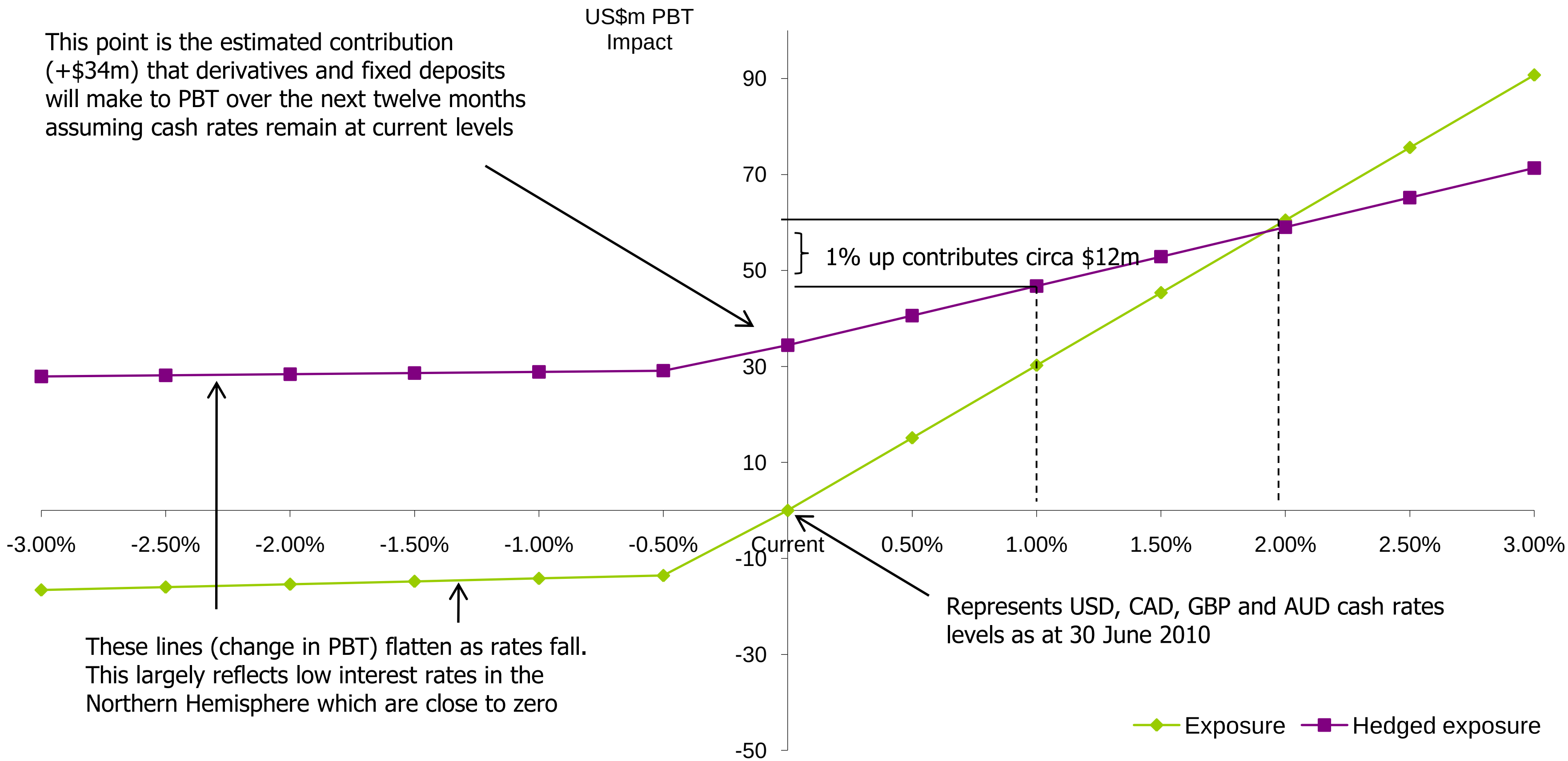
Hedge Lifecycles

Financial Results

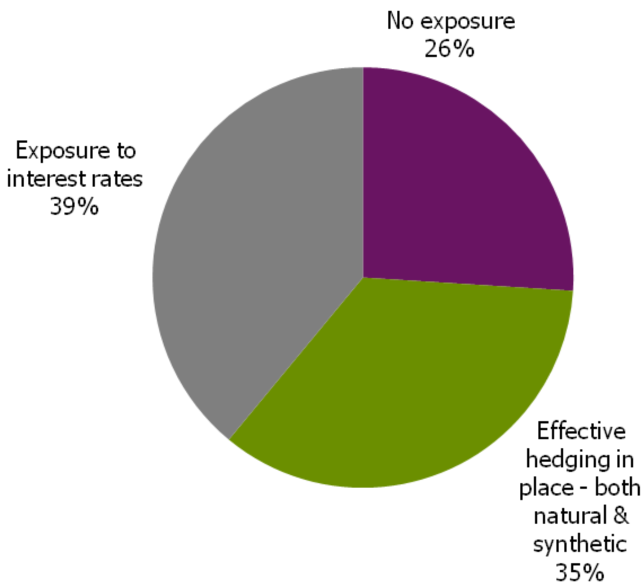


Impact of Interest Rates on Profit Before Tax



This graph outlines the sensitivity of interest rate changes when measured against core client balances (long term sustainable balances), adjusted by the impact of floating rate debt, corporate cash balances and derivative positions.

Interest Rate Hedging
Risk Management



Interest Rate Hedging

Current Strategy:- Continue to monitor medium term swap rates with the intention of accumulating cover should rates rise

Policy:
- Minimum hedge of 25% / Maximum hedge of 100%
- Minimum term 1 year / Maximum term 5 years
- Current hedging of balances exposed to interest rates: 47%

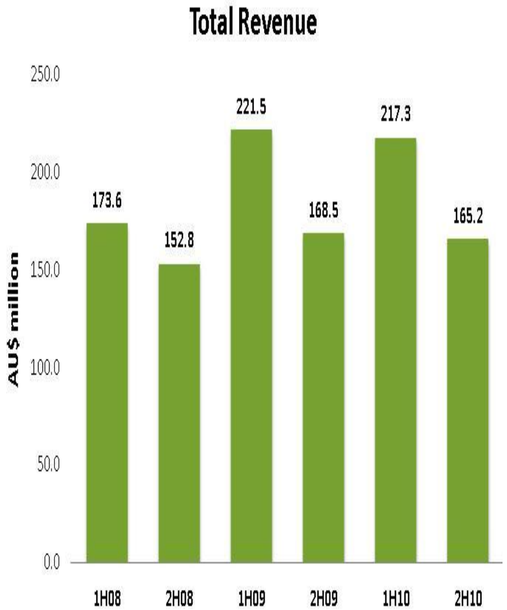
Appendix 2: Country Summaries

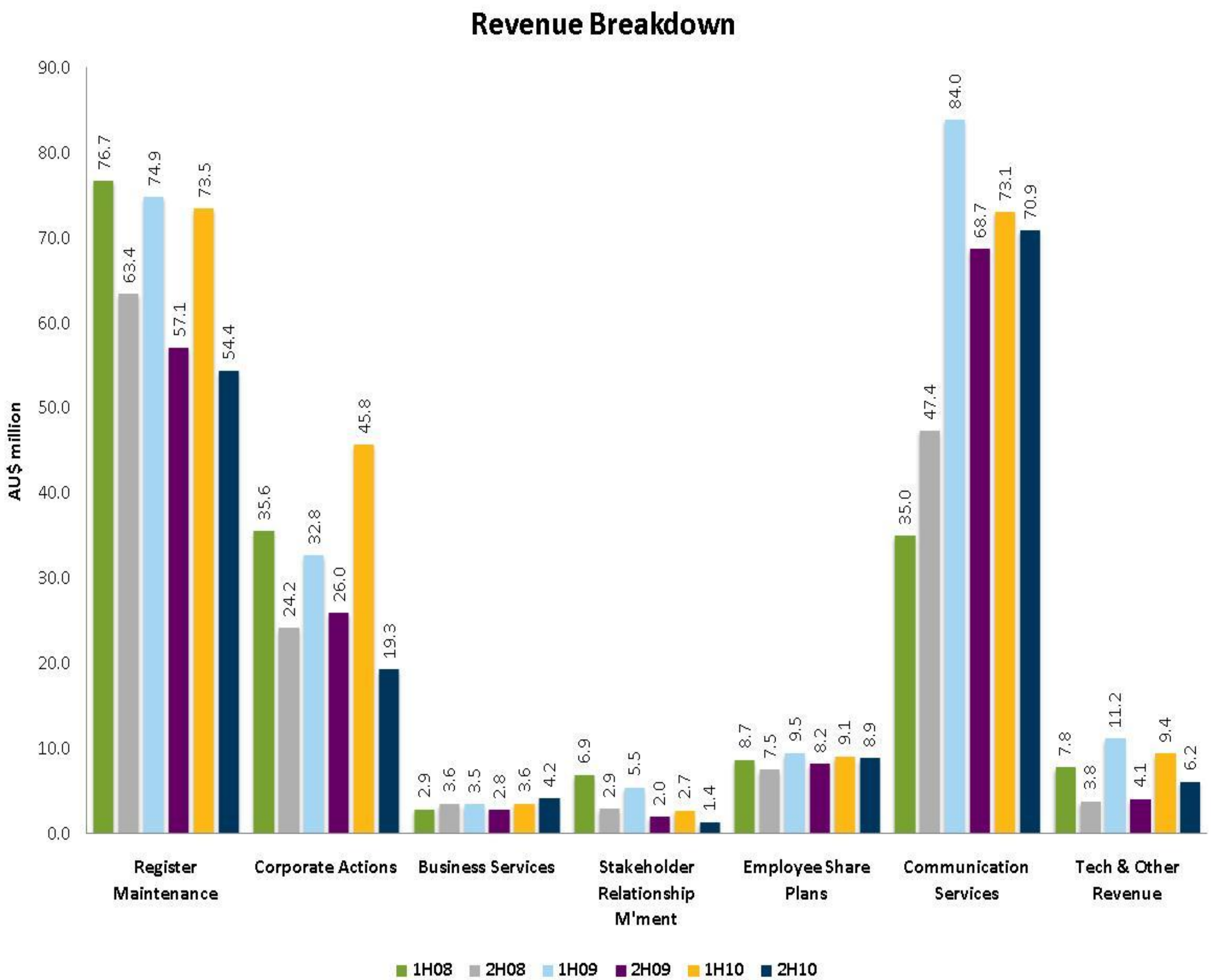
Financial
Results

Country Summaries

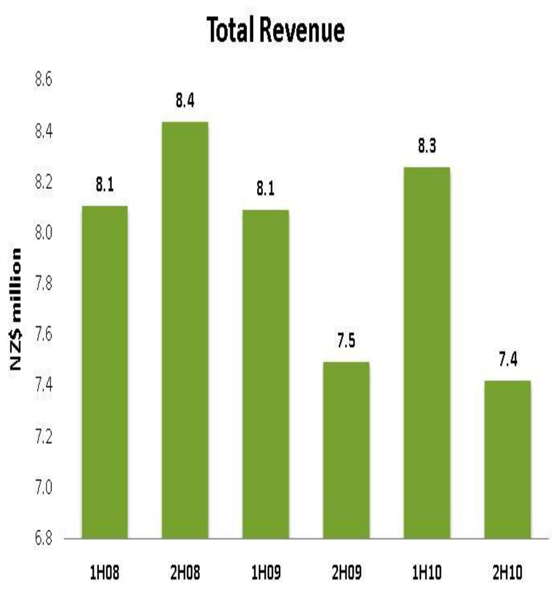
Australia
Half Year Comparison

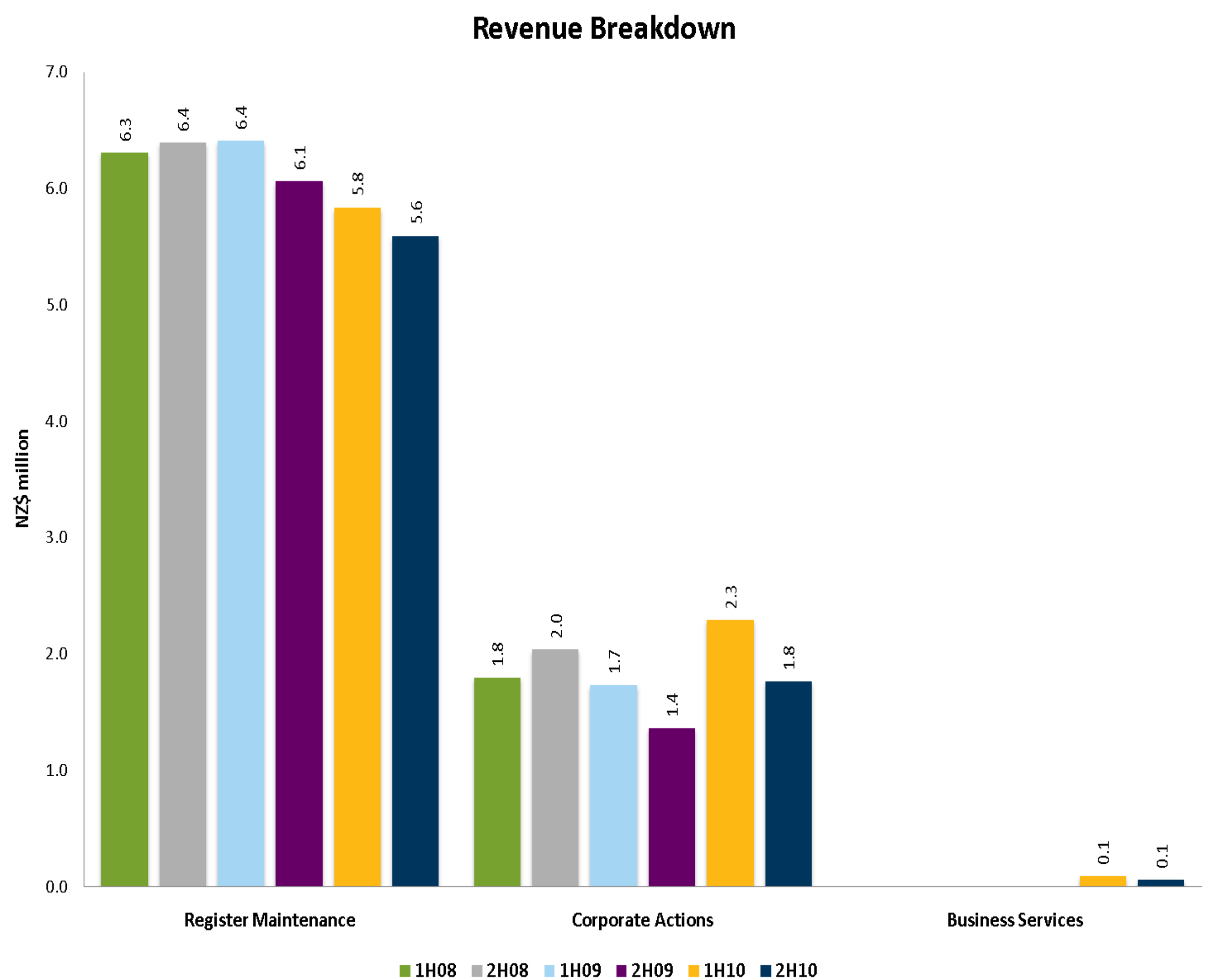
Financial Results





New Zealand
Half Year Comparison





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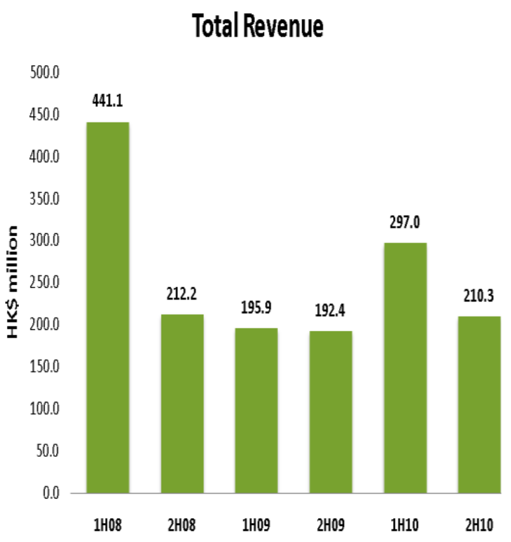
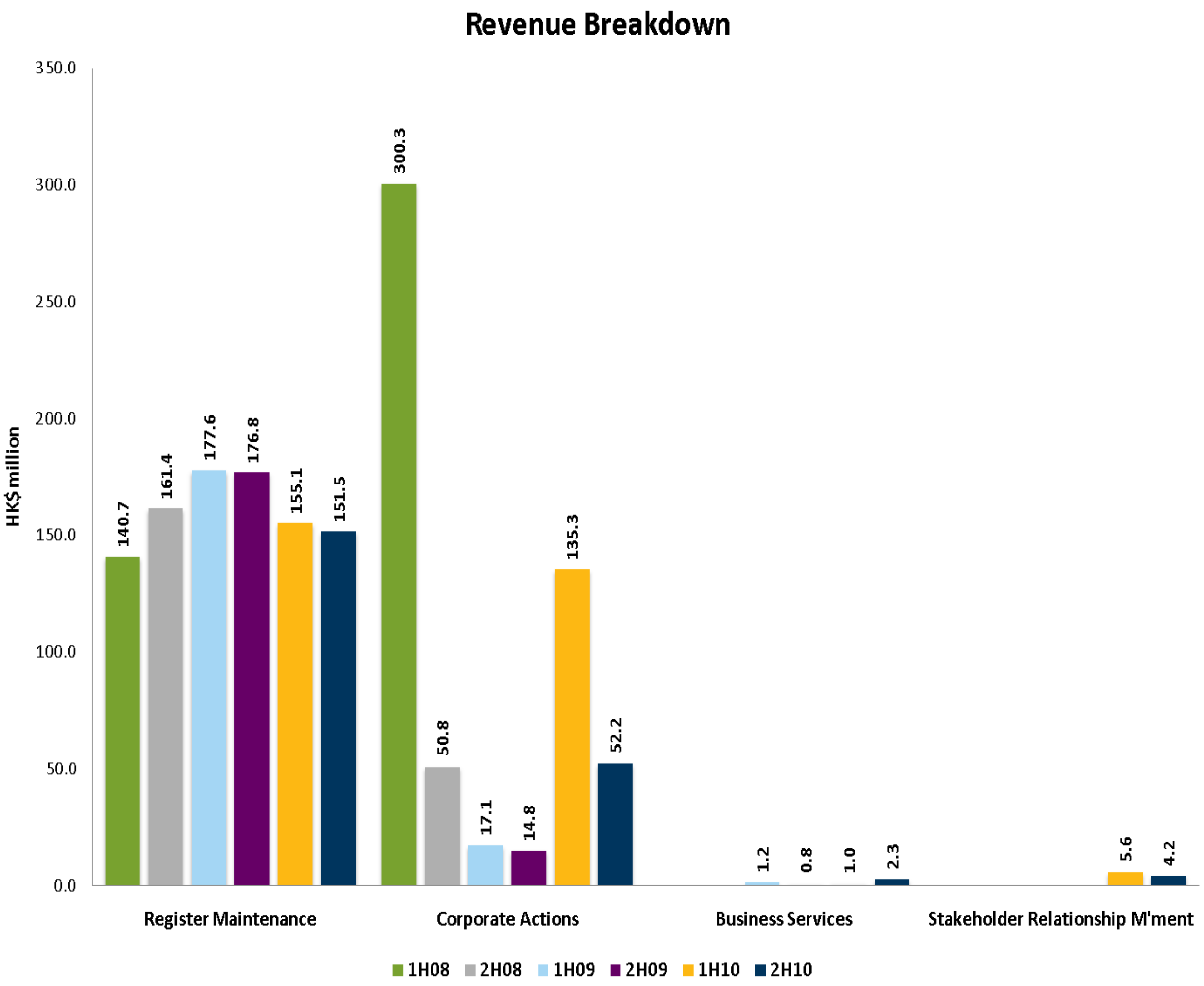
Hong Kong
Half Year Comparison

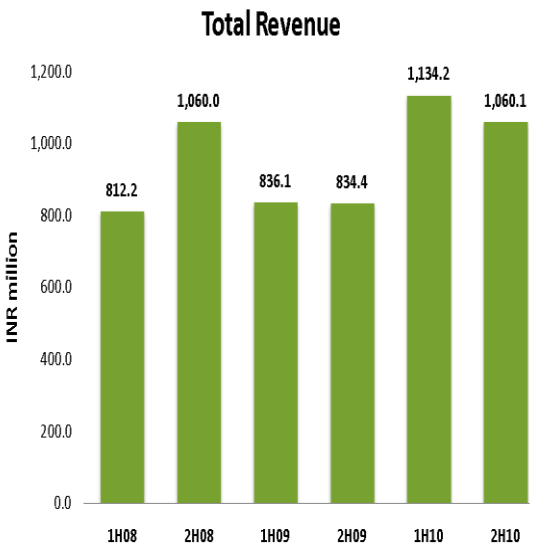
Financial Results

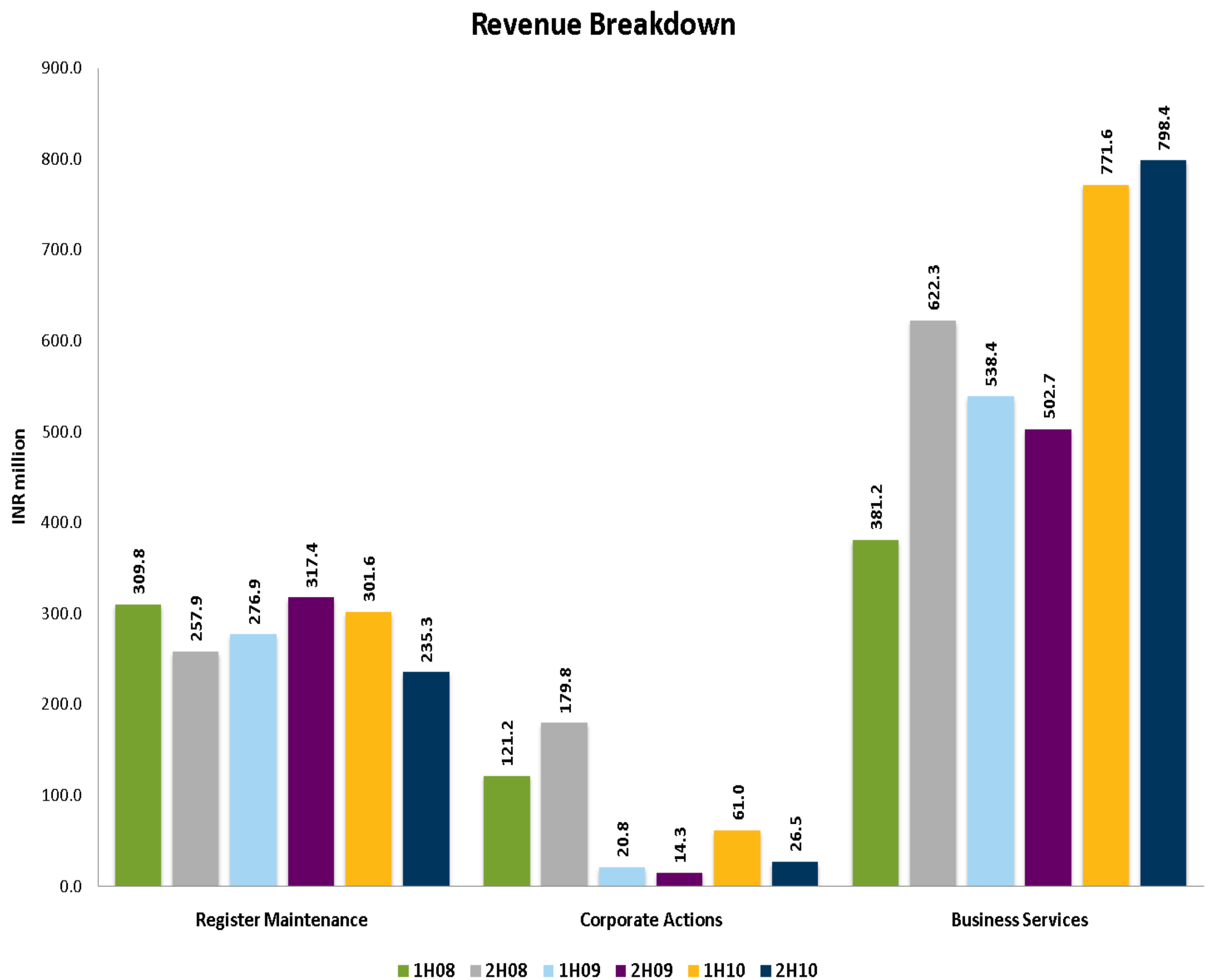




India
Half Year Comparison

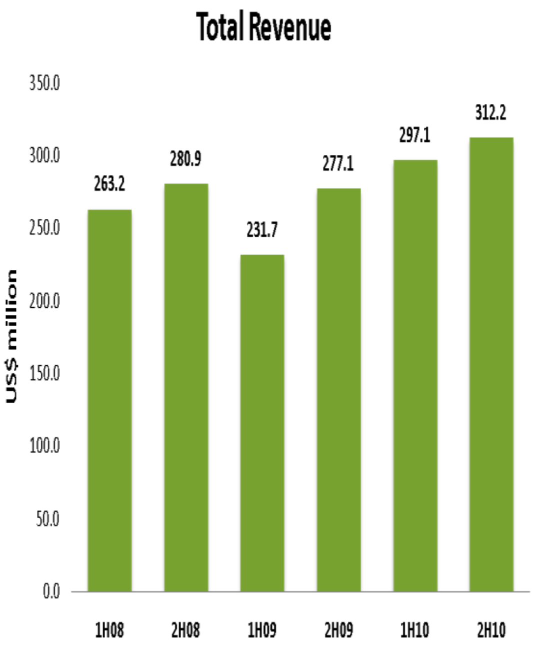
Financial Results

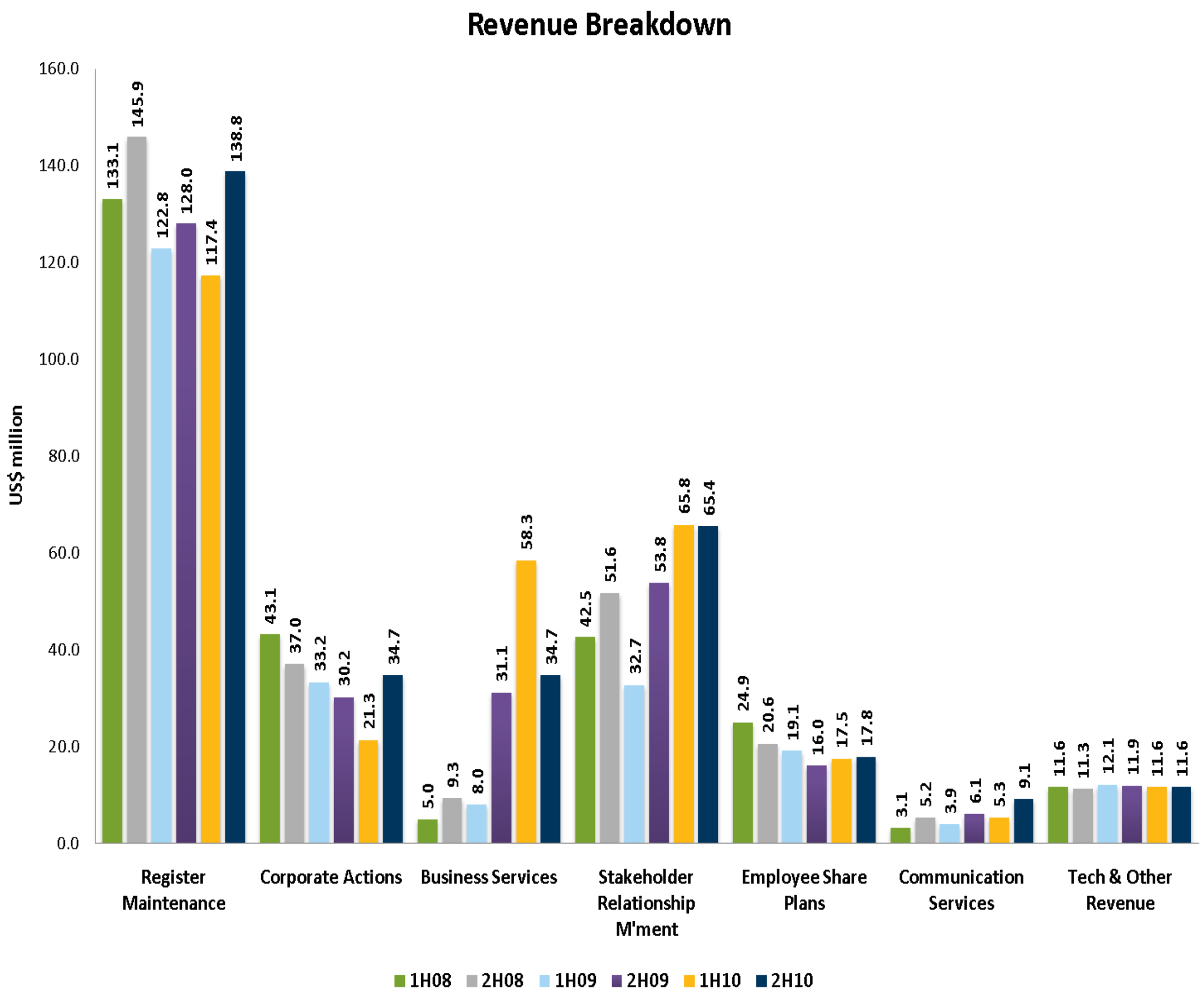




United States
Half Year Comparison

Financial Results





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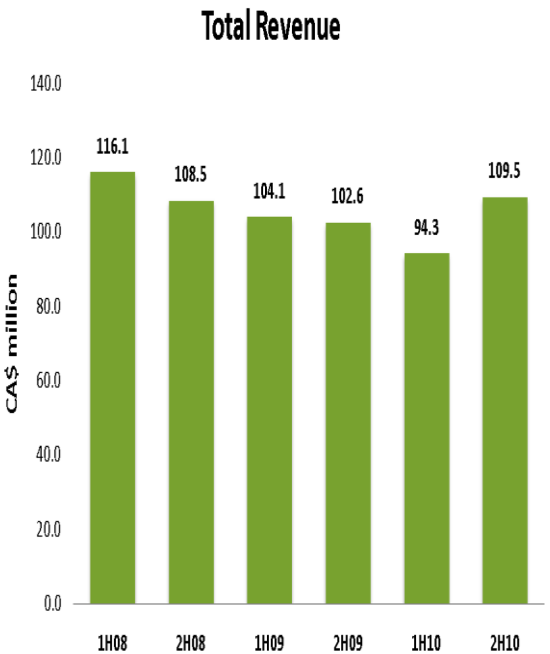
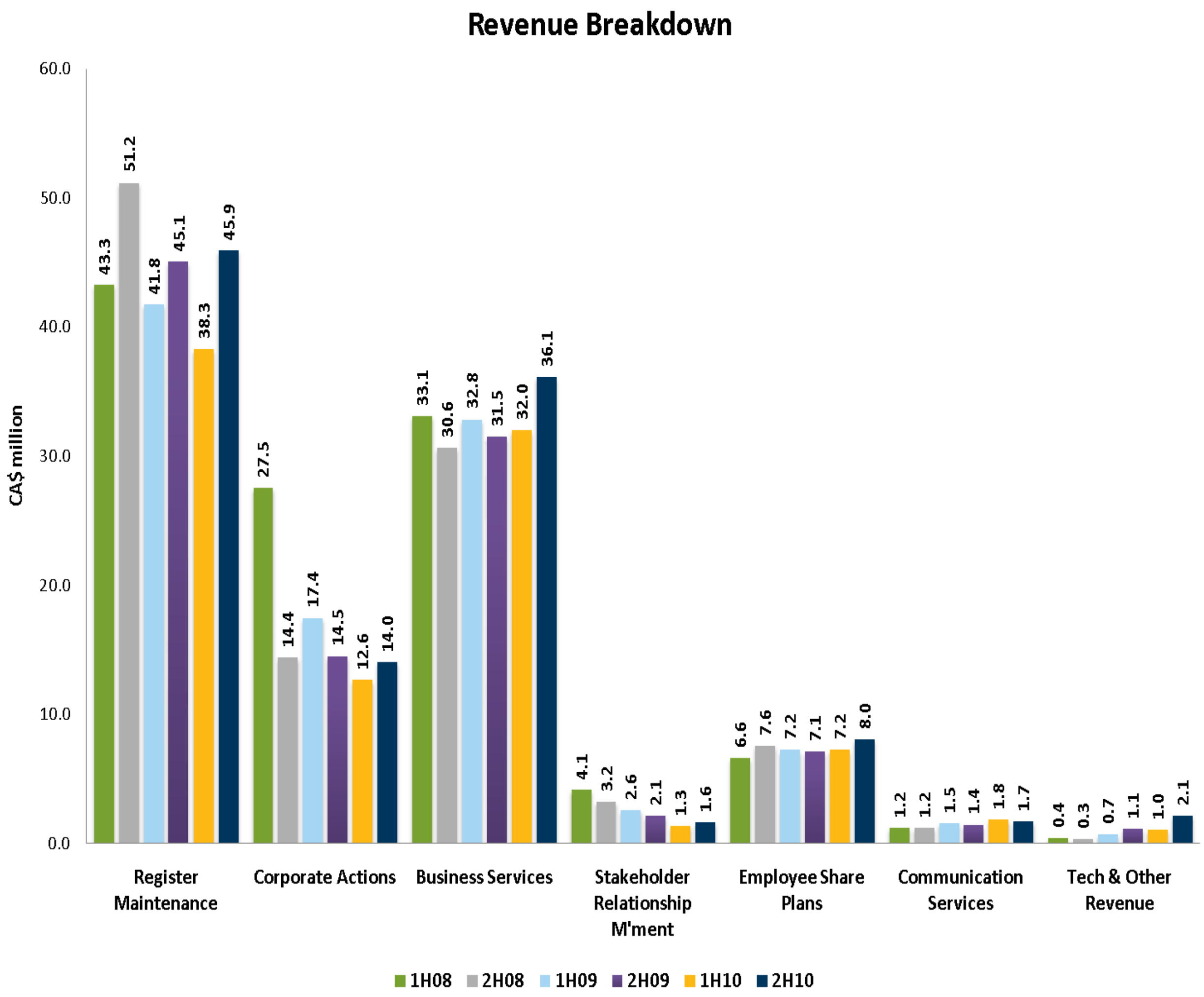
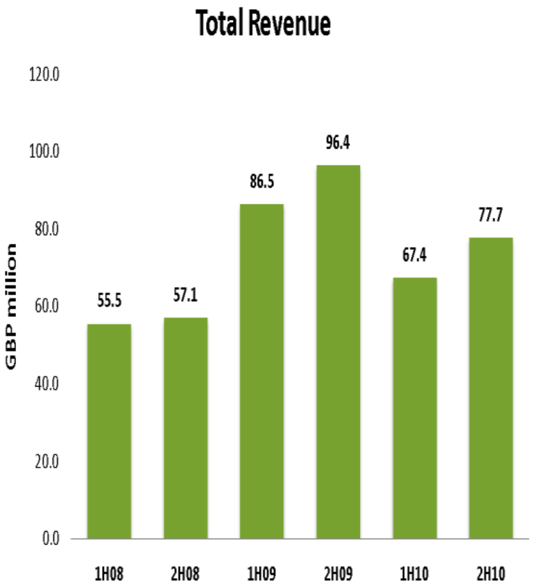
Canada
Half Year Comparison

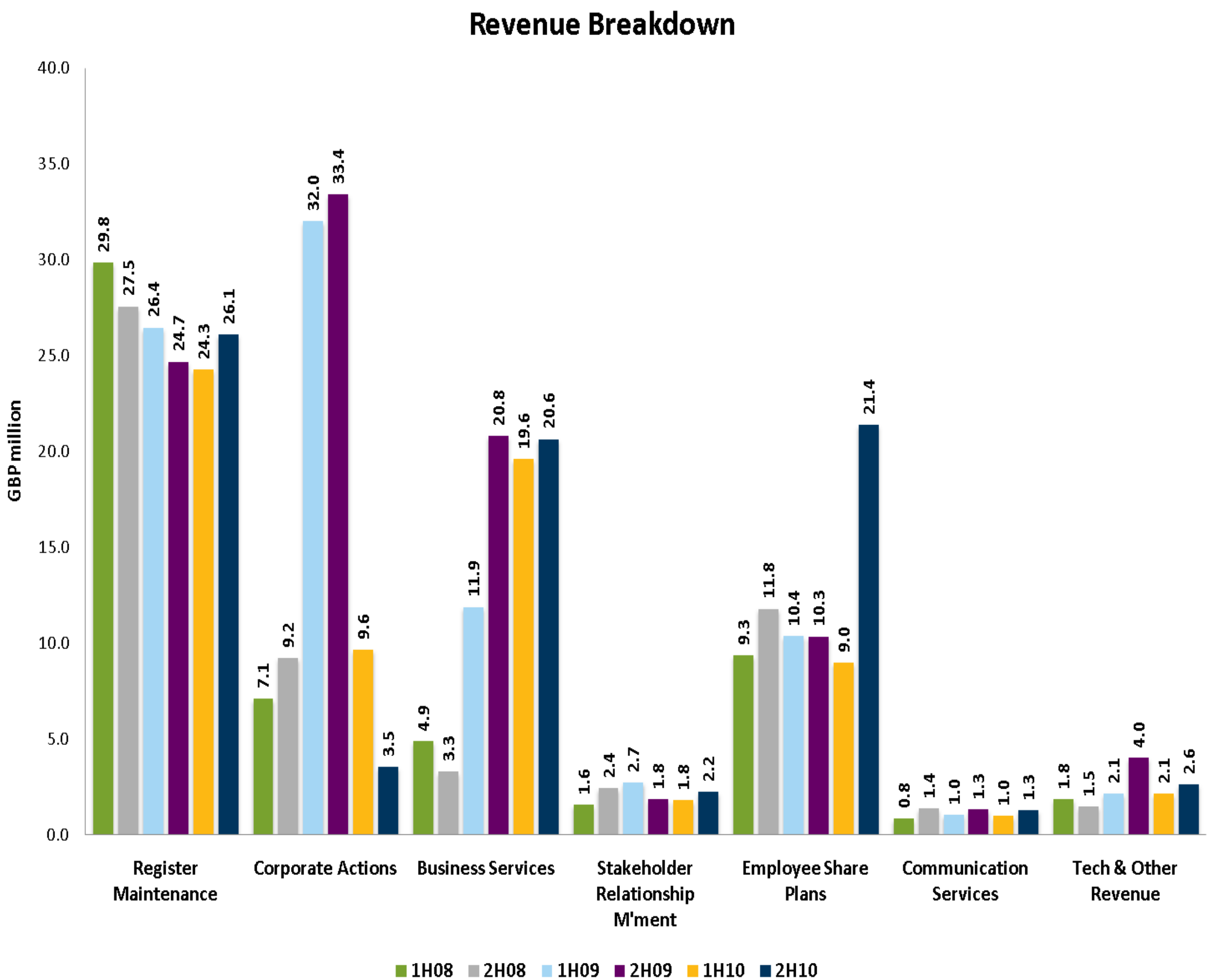
Financial Results





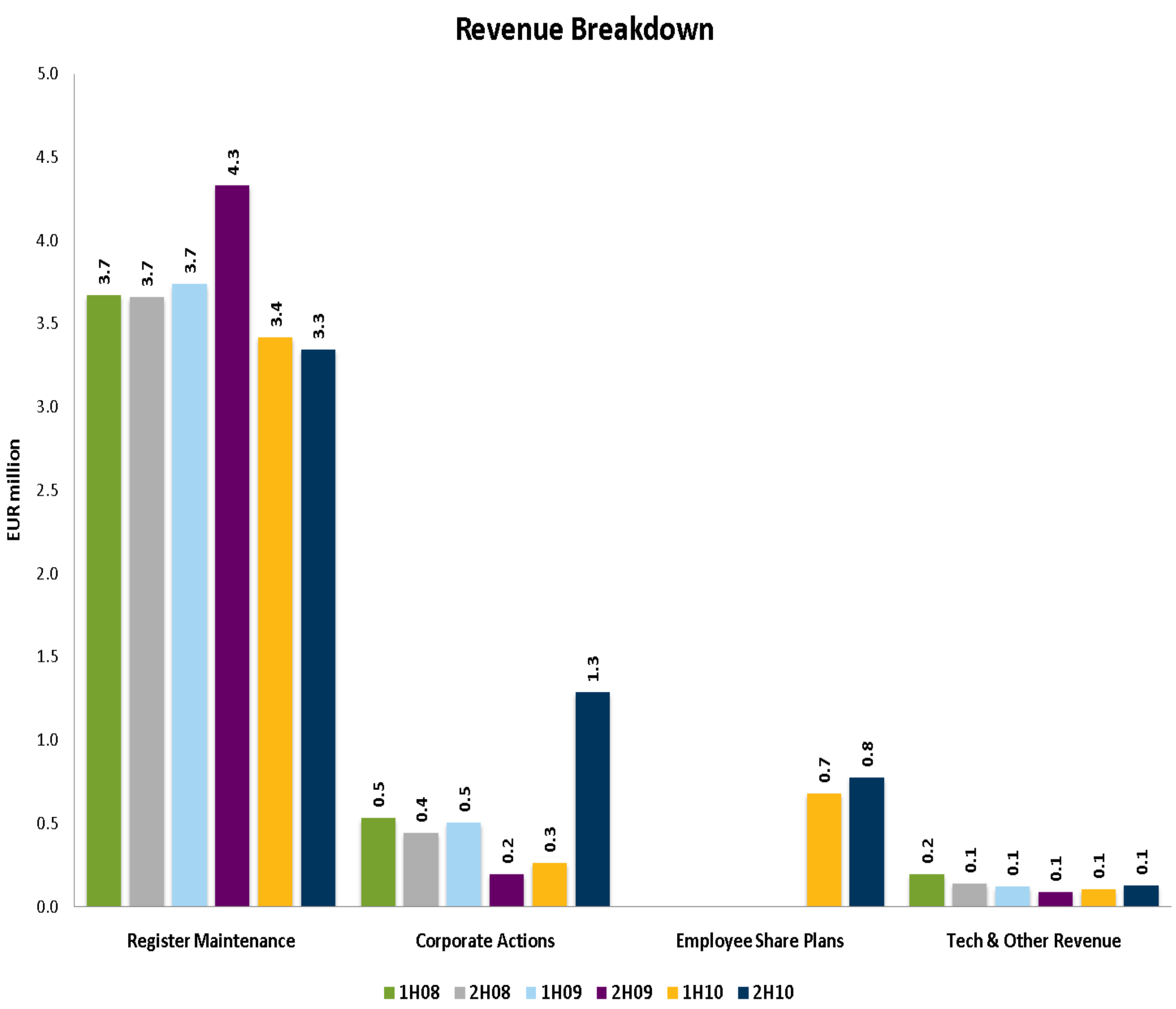
United Kingdom
Half Year Comparison





Ireland
Half Year Comparison

Financial Results



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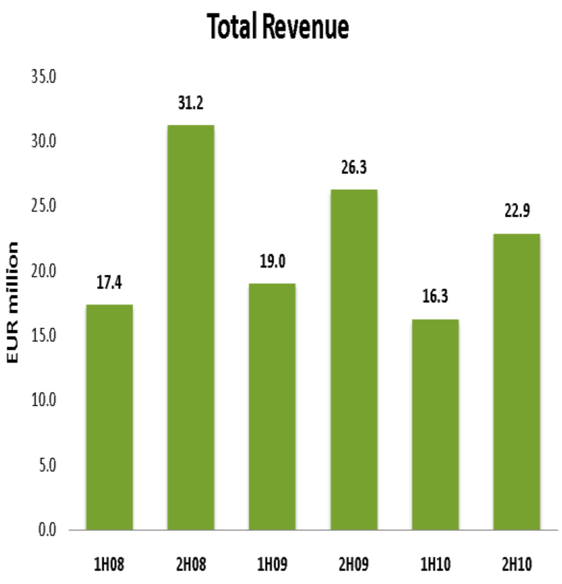
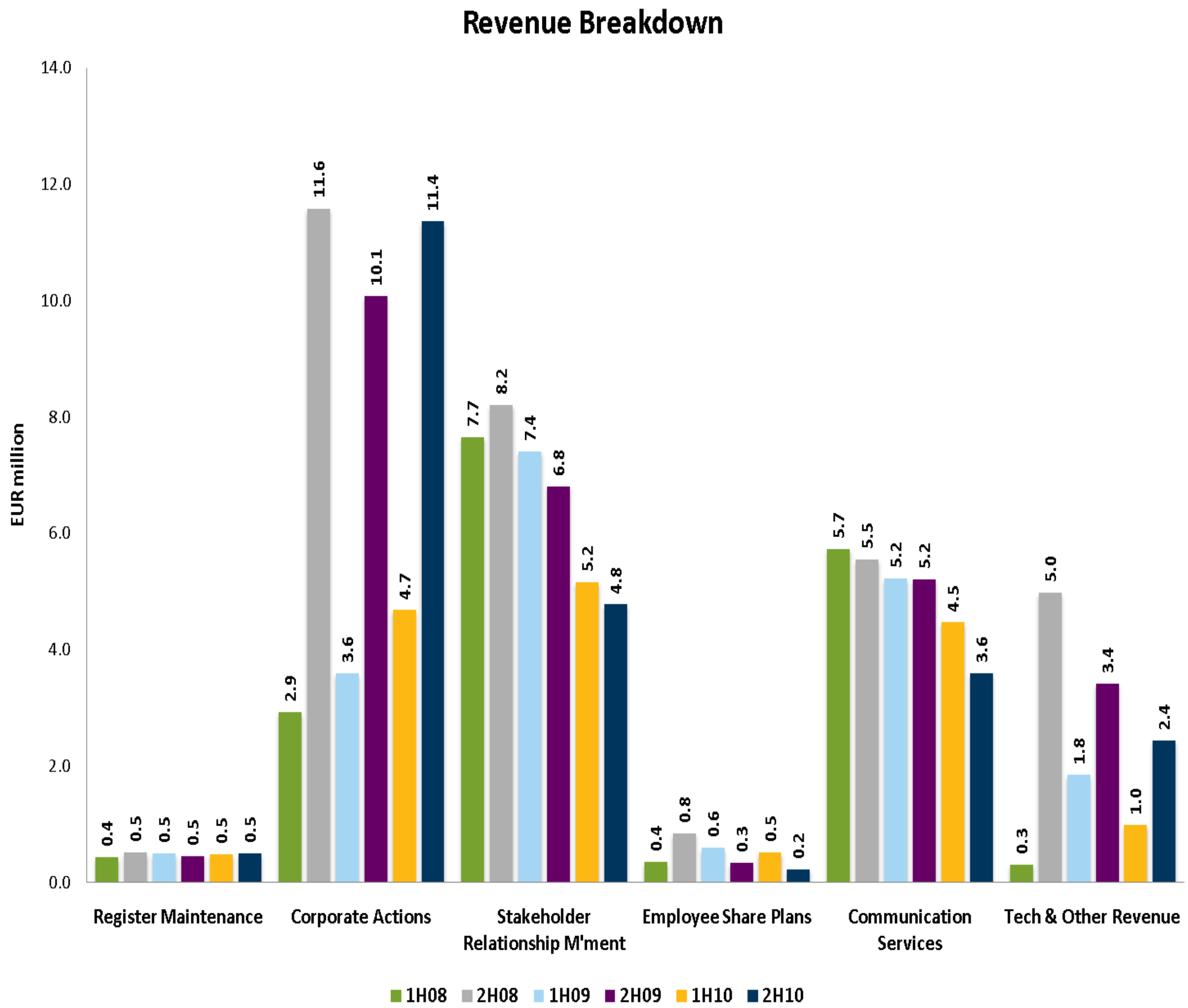
Germany
Half Year Comparison

Financial Results





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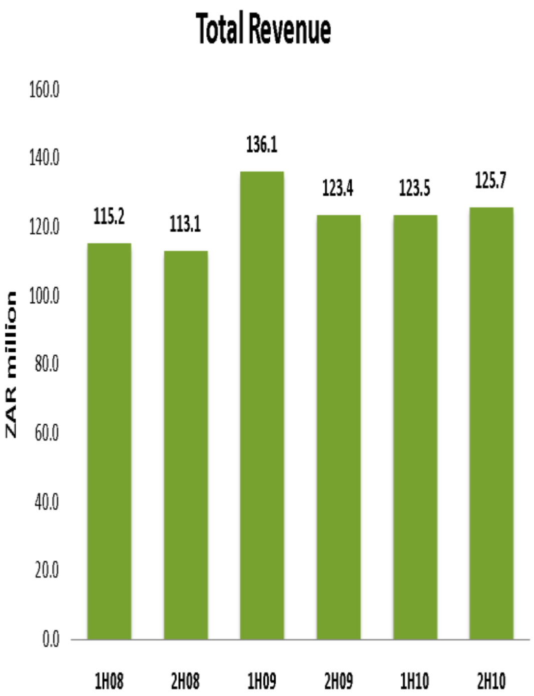
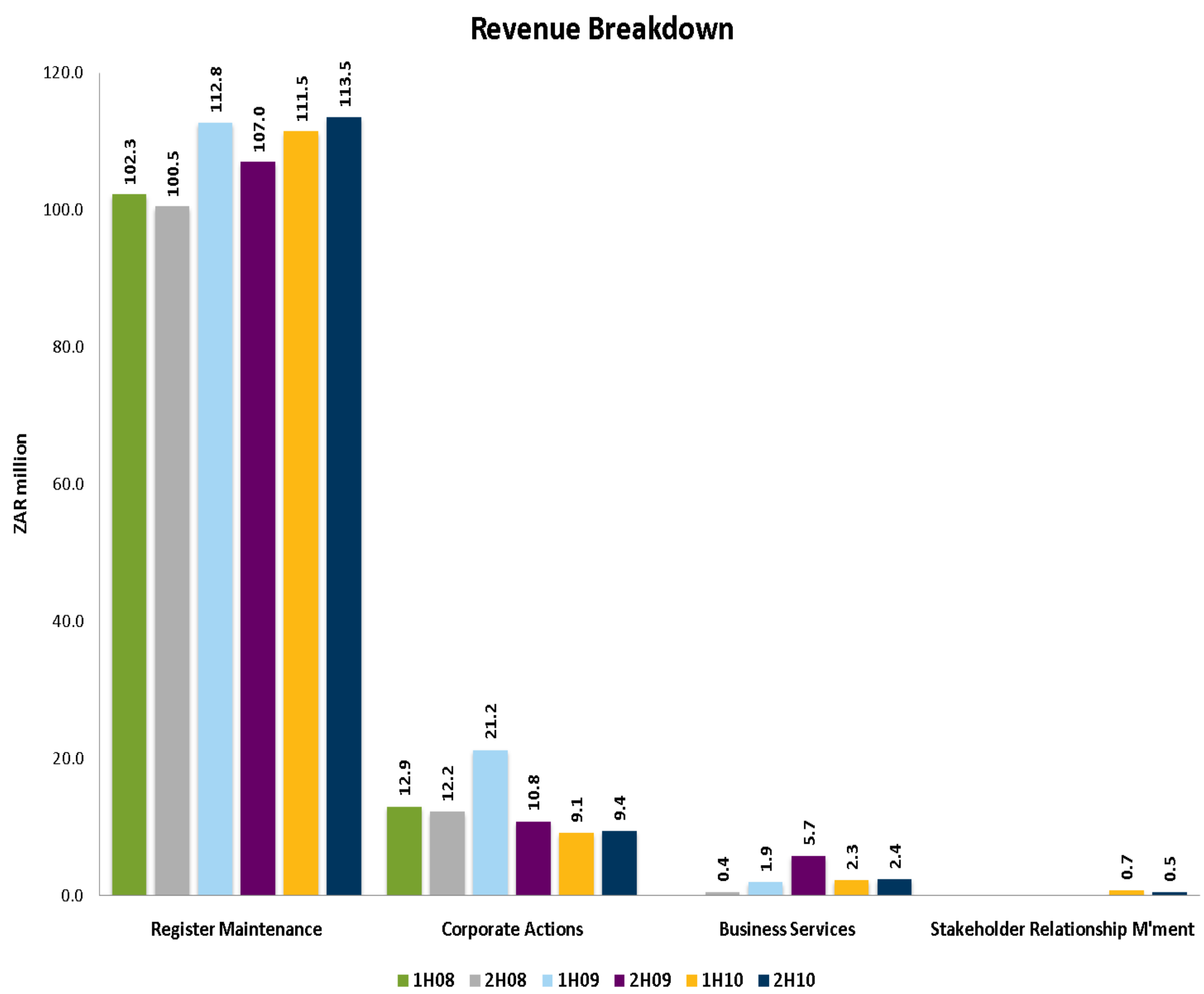
South Africa
Half Year Comparison

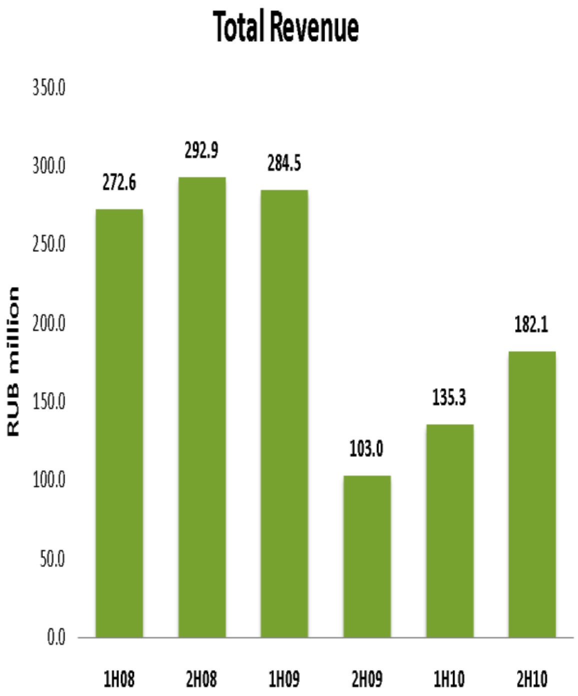
Financial Results

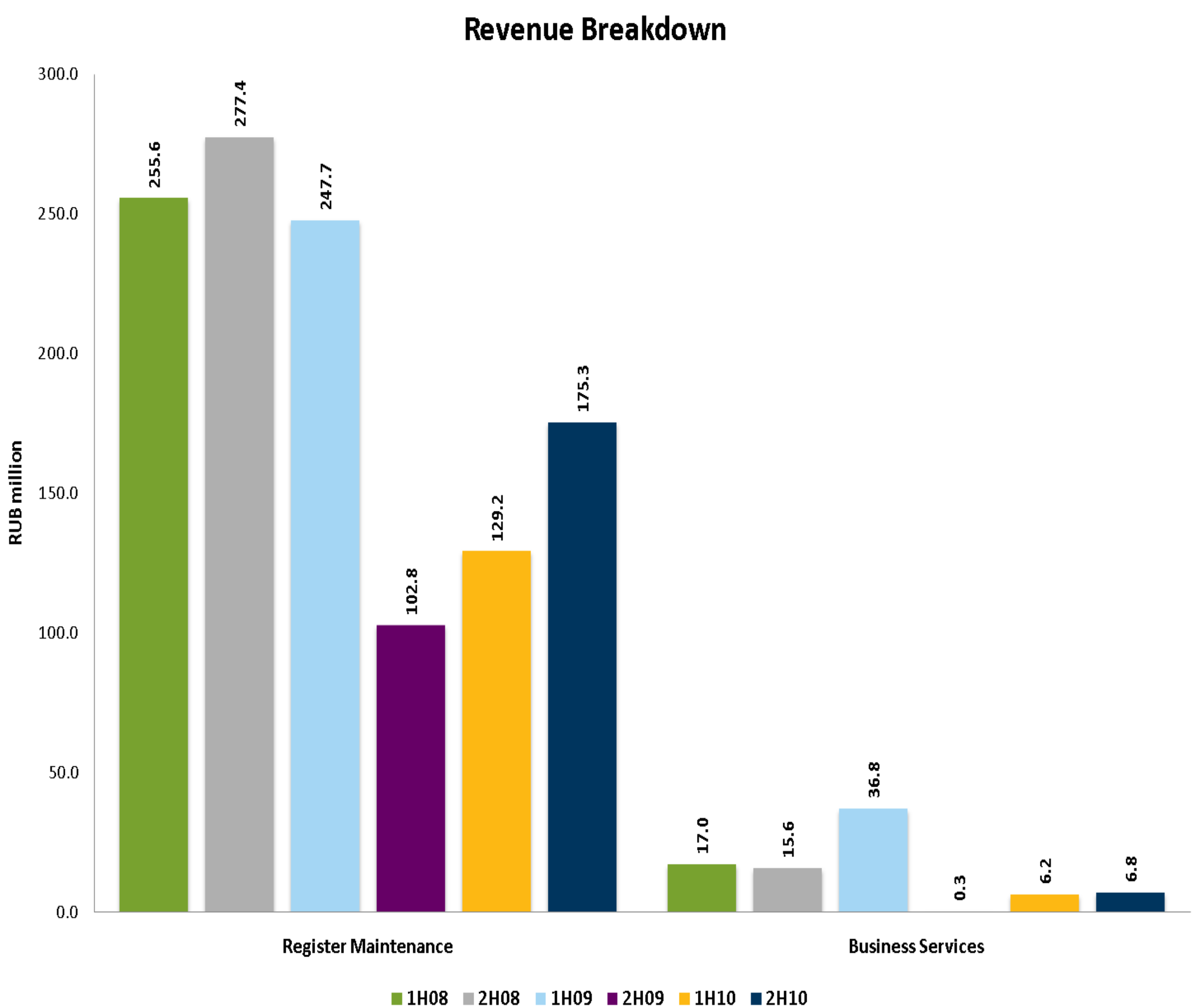




Russia
Half Year Comparison

Financial Results





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Appendix 3: Assumptions

Assumptions

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Assumptions: Exchange Rates

Average exchange rates used to translate FY10 profit & loss to USD

USD	1.00000
AUD	1.13825
HKD	7.75900
NZD	1.43208
INR	46.73583
CAD	1.06571
GBP	0.63073
EUR	0.71745
ZAR	7.58359
RUB	30.21408
AED	3.67289
DKK	5.33968
SEK	7.25558