

MARKET ANNOUNCEMENT

Date:	10 November 2022
To:	Australian Securities Exchange
Subject:	2022 AGM Presentations and FY23 Guidance upgrade

Attached are the presentations to be delivered by the Chairman, Simon Jones, and CEO, Stuart Irving, at Computershare's AGM to be held at 10am on Thursday, 10 November 2022.

Computershare advises that the presentation includes an update on year to date trading and FY23 margin income outlook as well an upgrade to FY23 guidance as set out on slides 13 to 15.

The meeting will be webcast at <https://meetnow.global/CPU2022>.

This announcement is authorised for release to the ASX by the CEO.

For further information contact:

Michael Brown

Investor Relations

Ph +61 (0) 400 24 8080

michael.brown@computershare.com.au

MARKET ANNOUNCEMENT



Thursday 10 November

ANNUAL GENERAL MEETING





ANNUAL GENERAL MEETING



Chairman's address


Simon Jones

Chairman


FY22 Results

Results ahead of expectations, margin income beginning to rise


Management Revenue

 **\$2.6bn**
Up 12.2%

Management EBIT ex. MI

 **\$344.4m**
Up 1.6%

Margin Income (MI)

 **\$186.5m**
Up 74.3%

Return on Invested Capital (ROIC)

 **12.2%**
Up 130bps

Management EPS

58.03 cps

 Legacy
Up 2.1%¹

 Total Group
Up 10.6%²

Final dividend per share (AUD)

 **30.0 cps³**
Up 30%⁴

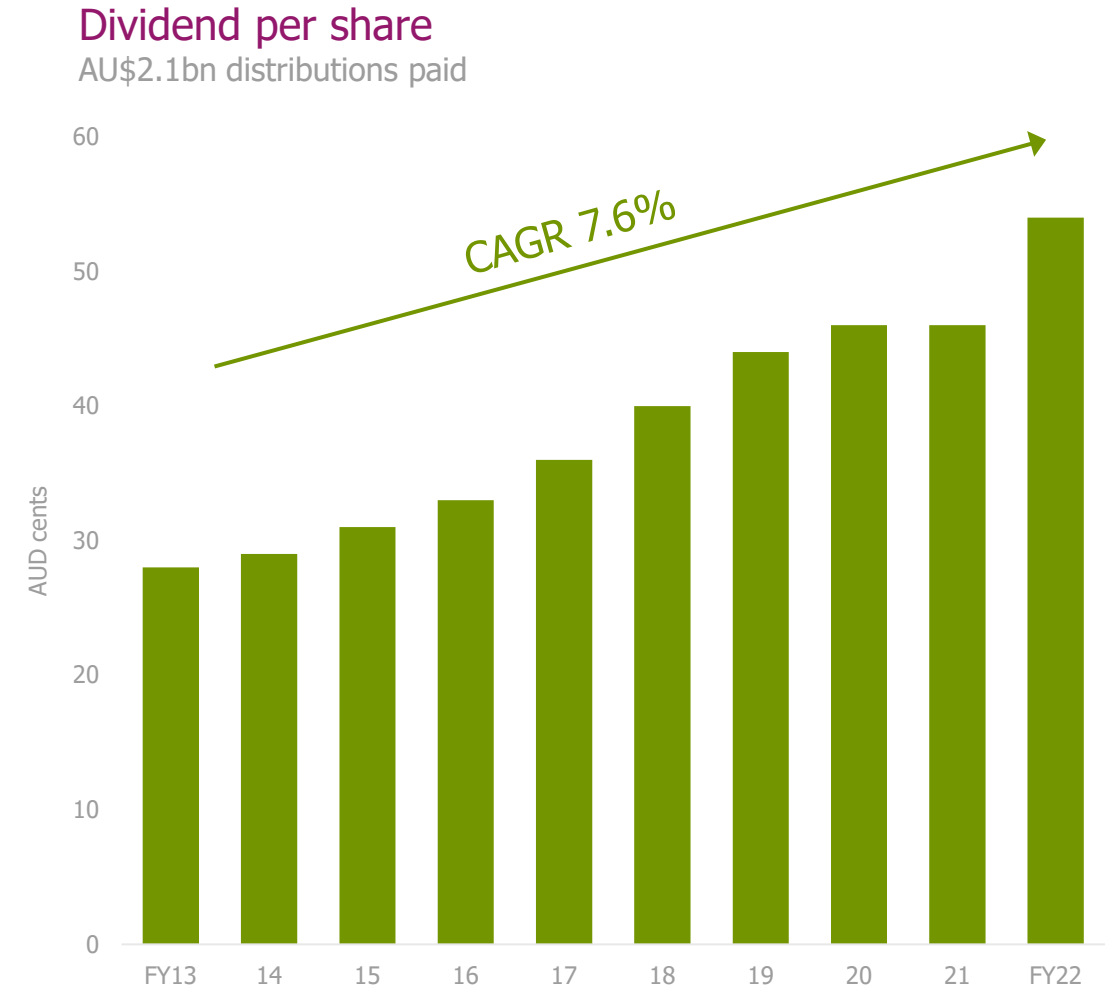
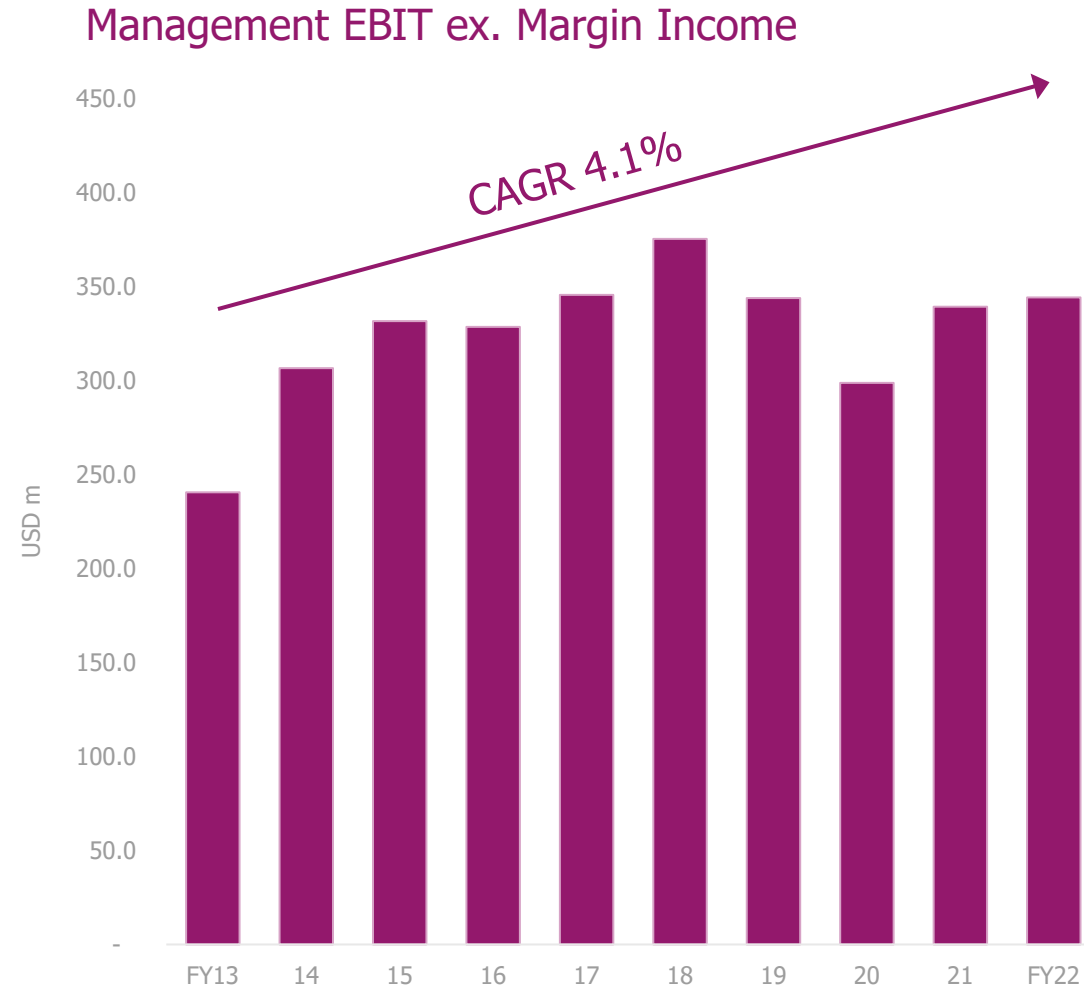
Notes: All figures in this presentation are presented in USD millions and in constant currency, unless otherwise stated.

¹ The Legacy business for FY22 is defined as Computershare excluding the Computershare Corporate Trust (CCT) contribution. The +2.1% is the change between FY22 Legacy Management EPS of 53.57 cps and FY21 Management EPS of 52.46 cps. This growth is calculated on a pre-rights issue basis. The weighted average number of shares (WANOS) for this calculation was 540,879,593.

² The +10.6% is the change between FY22 Management EPS (including CCT) of 58.03 cps assuming a WANOS of 603,729,336 vs FY21 Management EPS of 52.46 cps assuming a WANOS of 540,879,593.

³ Unfranked; ⁴ Compared to FY21 final dividend per share of 23.0 cps.

Long term shareholder returns



Numbers at actual fx rates.

Environmental, Social and Governance (ESG)

Increasing our disclosure with a standalone ESG report in 2022



We believe in:

- › Creating a sustainable and equitable future with shared value for employees, clients, suppliers, shareholders, the community and the environment.
- › Focusing on identifying ESG risks and opportunities as part of our core strategic priorities and company values.
- › Aligning with recognised global disclosure standards and frameworks.

We've made good progress on ESG in FY22

Environmental



Morgan Stanley Capital International upgraded Computershare to a AAA rating, putting us in the top 6% of companies.



Carbon footprint for 2021 across Scopes 1, 2, 3: 124,445.9 tonnes of CO2. We're carbon neutral and offset 100% of our carbon emissions.



We are aiming to attain Net Zero status, as defined by SBTi, by 2042 and will be firming up the actions necessary to achieve this over the following 12 months.



Purchased Renewable Energy Certificates to account for 100% of electricity consumed across our global locations.

Social



Committed to 40% female/40% male/20% other targets for our senior management teams (CEO -2), which we are working towards.



Change A Life donated AU\$610,067 to our projects in FY22. Opened the Change A Life Boarding Centre in Nepal.



Launched our next multi-year diversity and inclusion strategy. Employee Survey D&I index is 80%.



Continued support for our people (including mental health, wellbeing, flexible working). Employee Survey Wellbeing index is 59%.

Governance



Board
38%
female

Females
reporting to
CEO 24%

Company
executive
31%
female



Continued to invest in information security through training and simulations, creating a high level of security awareness across the company.



Linked 5% of the CEO and CFO's objectives to ESG-rated targets in FY22 onwards. Our short-term incentive schemes for senior management have ESG metrics from FY23 onwards.



Adopted an ESG Governance structure. Aligned to externally recognised sustainability/ESG related disclosures and frameworks.



ANNUAL GENERAL MEETING



CEO's address

Stuart Irving

Chief Executive Officer and President

Computershare at a glance

A technology-enabled administrator of financial assets

Issuer Services

Employee Share Plans

Corporate Trust


Mortgage Services

Business Services

Communication Services



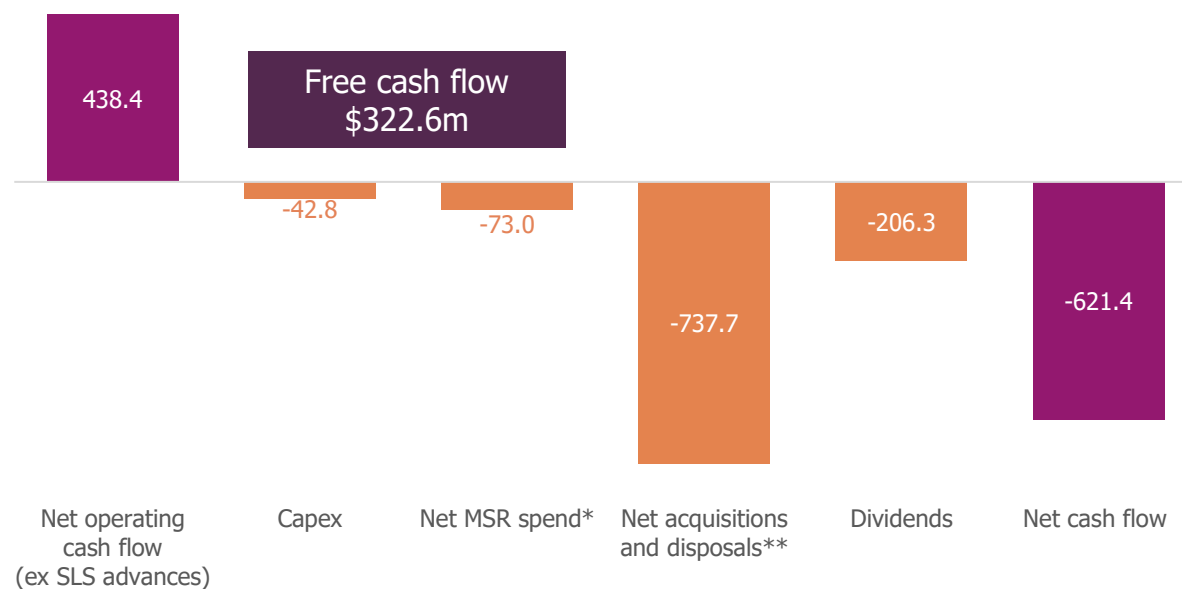
FY22 key priorities – execution scorecard

	Issuer Services	Employee Share Plans	Business Services	Mortgage Services	CCT
Growth	 <p>Ongoing momentum in Governance Services</p>	 <p>New client wins driving growth in client fees; Units Under Administration +4.5%</p>	 <p>Bankruptcy and Class Actions impacted by ongoing low case filing levels</p>	 <p>Prior period refinancing and weaker origination impacted US earnings</p>	 <p>Results ahead of expectations. Trust fee CAGR 4.5% over last 10 years</p>
Execution	 <p>Increased client wins and global roll out of virtual/hybrid meeting offering</p>	 <p>EquatePlus Europe upgrade complete, Australia is 85% complete. NA rollout starting</p>	 <p>Strong mandate renewal rates in Canadian Corporate Trust</p>	 <p>Portfolio shift to capital light in US; returned to profitability in UK</p>	 <p>Integration underway and on track; first synergies delivered</p>

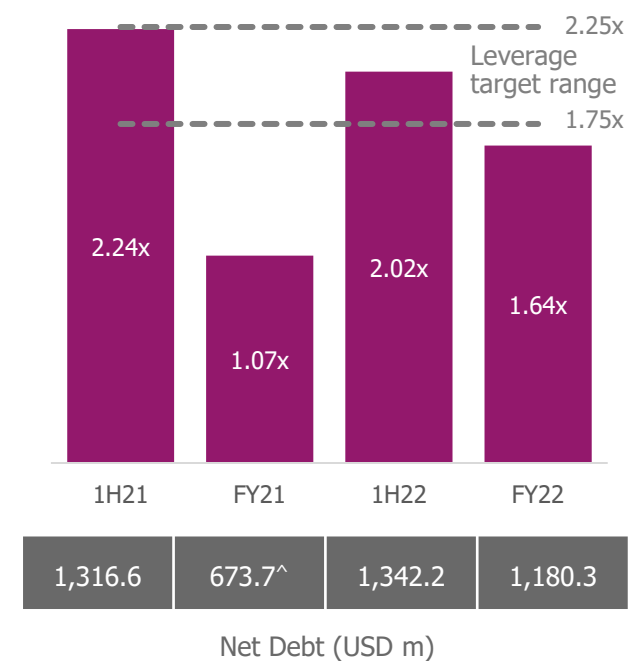
FY22 cash flow and leverage

Leverage ratio of 1.64x, below target range

Cashflow waterfall



Net Debt / EBITDA¹ (x)



¹ Excludes non-recourse SLS Advance debt.

* Net cash payments for MSR purchases of \$73.0m in FY22 (purchases of \$251.3m and sales of \$178.3m). **Includes CCT acquisition and disposal of Private Capital Solutions and Milestone.

The FY21 leverage ratio of 1.07x includes proceeds of rights issue which was deployed on the CCT acquisition in 1H22. [^] \$620.2m of gross proceeds received for rights issue.

FY22 leverage ratio of 1.64x assumes 8 months EBITDA contribution from CCT. If we were to include 4 months pre acquisition EBITDA of \$16.7m, the leverage ratio would have been 1.60x. The net debt calculation of \$1,180.3m includes \$29.9m of cash classified as an "asset held for sale".

CCT acquisition update

8.9x EBITDA acquisition multiple improved to 2x including synergies.

March 2021 acquisition announced. Completed November 2021

\$1bn capital deployed.
Raised \$634m via
Entitlement Offer + \$237m
debt, to fund

\$84m EBITDA CY 2020,
including \$84m MI. \$61bn
client balances including
Money Market Funds

6% pre acquisition ROIC,
identified \$80m synergies
by 2027

Expected to be EPS neutral
pre synergies; 15%
accretive post. 15% ROIC
target by 2025

February 2022 – first two
months' annualised EBITDA
\$58m, including \$45m MI.
Guidance upgraded –
assumed 25bps US rate rise
April 1st

August 2022 – 2H
annualised EBITDA \$180m,
Group debt leverage
improved below target
range ahead of plan

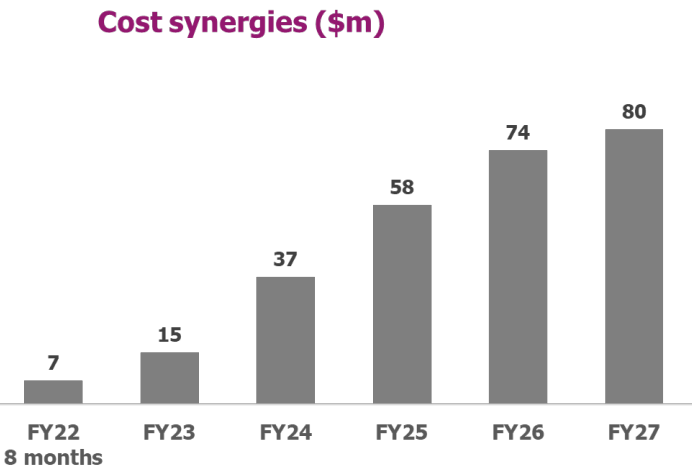
Expected FY23 EBITDA
circa \$450m. \$80m
synergies affirmed with
upside. ROIC over 30%

CCT acquisition update

Synergy and transition value target of \$80m affirmed

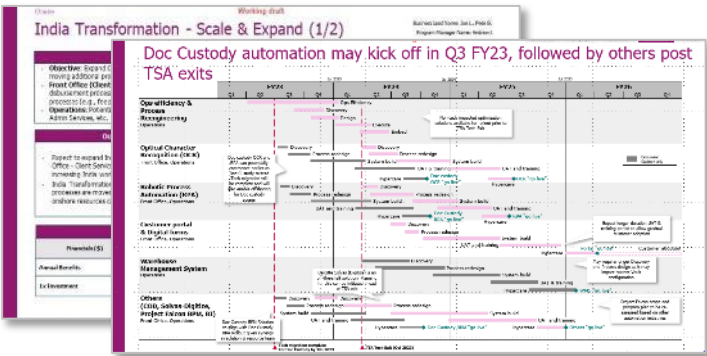
Where we started

- **\$80m net synergy**
- Needed to validate value creation hypotheses and develop programmes



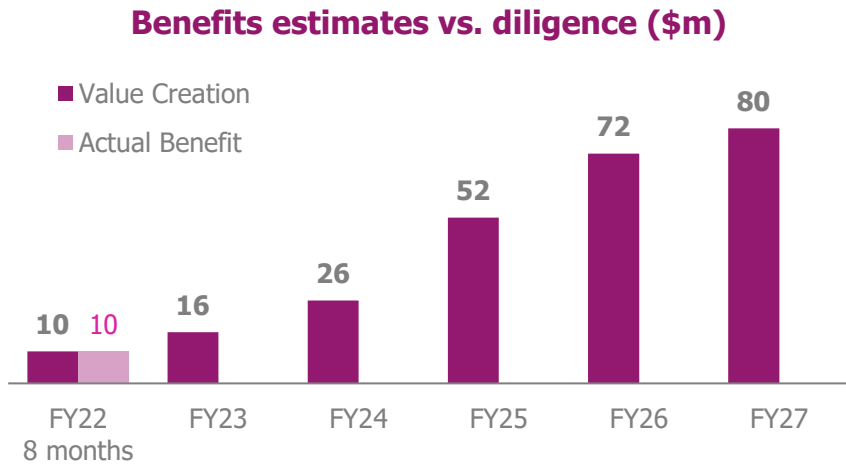
What we did

- Analysed **multiple value creation programmes**
- Developed program charters and **roadmap**
- Built **bottoms-up value creation model**
- Developed **Value Creation Management Office (VCMO) governance structure** with reporting cadence and communications
- Validated **\$80m target**



Where we are now










- Mobilised resources and project owners
- Year 1 synergies delivered
- On track to deliver \$80m target



FY23 year to date trading update

Group performance ahead of expectations, driven by Margin Income

For the first four months of FY23:

Better than we expected in August		In line with August's expectations		Behind August's expectations	
Global interest rate rises faster and larger than expected; offsets some softness in client balances		Issuer Services trading in line; Corporate Actions volumes consistent with prior corresponding period		US Mortgage Servicing impacted by rising rates, driving fees associated with origination and re-financing lower. Cost-out programme in place.	
Re-negotiation of rates with key banks enhancing recapture rate		Bankruptcy and Class Action volumes continue to face subdued markets; 2H pick-up anticipated		Employee share plans' transactional fees impacted by weaker equity markets; revenue deferred	
CCT performance continues to exceed expectations including and excluding Margin Income		UK Mortgage Servicing performance on track. Sale delayed due to market volatility; talks ongoing		Inflationary pressures continue to be experienced around the global Group	

FY23 Margin Income outlook

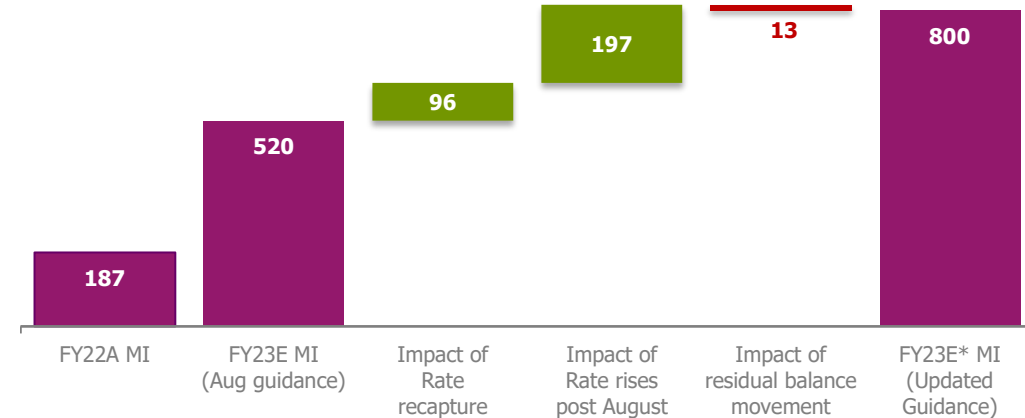
Margin Income expected to be around \$800m, up \$280m vs. August guidance

	FY23 Avg Client Balances (\$bn)	FY23 Avg Weighted Yield (%)	FY23 Avg Weighted Yield (%) At Aug 22	FY23 MI outlook (\$m)
Exposed: Non-hedged	14.9	3.24%	2.02%	485
Exposed: Non-hedged (Legacy)	8.6	3.33%	1.77%	285
Exposed: Non-hedged (CCT)	6.3	3.12%	2.30%	198
Exposed: Hedged	8.4	2.32%	2.40%	195
Exposed	23.3	2.91%	2.11%	678
Non-Exposed	13.3	0.92%	0.38%	122
Total	36.6	2.19%	1.37%	800

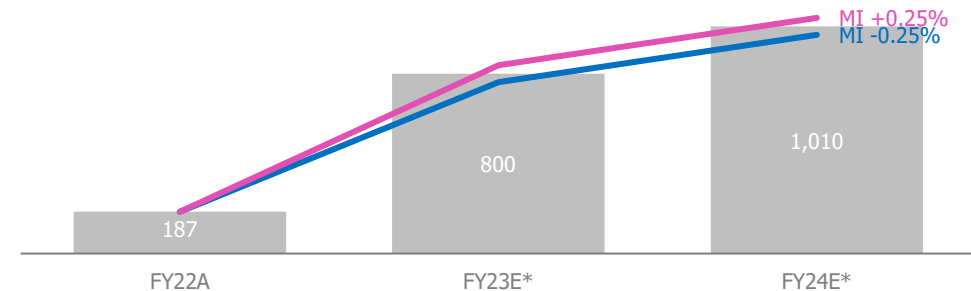
	Cash rate assumptions				FY23 Exposed non-hedged Balances (\$bn)
	Q1	Q2	Q3	Q4	
USD	2.37%	3.79%	4.61%	5.00%	10.6
AUD	1.79%	2.83%	3.29%	3.74%	0.3
GBP	1.65%	2.71%	3.85%	4.39%	2.1
CAD	2.57%	3.68%	4.18%	4.25%	1.2
Other					0.7
Weighted Avg	2.24%	3.57%	4.42%	4.81%	14.9

Quarterly average of daily rates. Source: Bloomberg – World Interest Rate Probability as at 31st October 2022.

Margin Income bridge (\$m)



Margin Income - Actual and Projection (\$m)



FY24 Margin Income Projection

- Assumes balances for FY24 are \$35.2bn of which the exposed non-hedged component is \$15.0bn.
- Non-exposed balances to decrease to \$11.7bn in FY24.
- If rates moved by 25bps (+/-), the delta to Margin Income is roughly \$40m per annum vs. Base case (pink and blue lines). This assumes movements in short term floating rates impact entire non-hedged exposed balances and no impact to payout rates or other factors.
- Margin Income and balances translated at FY22 June average FX rates.
- Assumes no change to hedging.

* = estimated

FY23 Outlook

Management EPS guidance upgraded to be up around 90%

Guidance

- › In constant currency, for FY23 we expect:
 - **Management EPS to be up around 90%¹**

Key assumptions

- › Margin Income revenue to be around \$800m. Please refer to slide 14 for interest rate and balance assumptions
- › FY23 EBIT ex. MI (ex. CCT) expected to be lower vs pcg due to subdued transaction volumes, event-based activities, and anticipated higher costs. Margin Income strongly offsetting impacts
- › Ability to portfolio price across key revenue drivers optimises earnings
- › Equity markets in line with current market conditions
- › Group tax rate to be around 28.0%
- › For constant currency comparisons, FY22 average exchange rates are used to translate the FY23 earnings to USD. Please reference slide 63 of the FY22 Market Presentation
- › Weighted average number of shares (WANOS) unchanged at 603,729,336

FY23 Tailwinds

- › Significant growth in margin income, driven by global rising rate environment
- › Full year contribution of CCT, including delivery of Year 2 expected synergies and improved Money Market Fund fees
- › Growing contribution from Governance Services businesses
- › 2H recovery in Bankruptcy volumes
- › Ongoing focus on cost-out

FY23 Risks

- › Challenging macro environment expected to continue:
 - › Corporate Action volumes anticipated to be lower
 - › Employee Share Plan transaction volumes to remain volatile
 - › Cost pressures across all our business lines
 - › Mortgage origination volumes subdued
 - › Timing and extent of rate rises may differ to our assumptions

Notes: ¹ For comparative purposes FY22 Management EPS is 57.95 cents per share in FY22 constant currency.

Computershare's commitments

Increase leverage to
structural growth trends

Build scale in new Issuer
Services growth markets

Integrate US Corporate
Trust, deliver synergies
and build new recurring
revenue streams

Protect our company,
communities and
customers

Strong free cash flow
supports growth strategies
and shareholder
distributions

Develop new products
and innovations
supported by ongoing
efficiency programmes

Conservative debt
leverage with consistent
dividend history

High levels of recurring
revenue with leverage to
equity markets and
interest rates

Thank you. Simon



Important notice

Summary information

- › This announcement contains summary information about Computershare and its activities current as at the date of this announcement.
- › This announcement is for information purposes only and is not a prospectus or product disclosure statement, financial product or investment advice or a recommendation to acquire Computershare's shares or other securities. It has been prepared without taking into account the objectives, financial situation or needs of a particular investor or a potential investor. Before making an investment decision, a prospective investor should consider the appropriateness of this information having regard to his or her own objectives, financial situation and needs and seek specialist professional advice.

Financial data

- › Management results are used, along with other measures, to assess operating business performance. The company believes that exclusion of certain items permits better analysis of the Group's performance on a comparative basis and provides a better measure of underlying operating performance.
- › Management adjustments are made on the same basis as in prior years.
- › The non-IFRS financial information contained within this document has not been reviewed or audited in accordance with Australian Auditing Standards.
- › All amounts are in United States dollars, unless otherwise stated.

Past performance

- › Computershare's past performance, including past share price performance and financial information given in this announcement is given for illustrative purposes only and does not give an indication or guarantee of future performance.

Future performance and forward-looking statements

- › This announcement may contain forward-looking statements regarding Computershare's intent, belief or current expectations with respect to Computershare's business and operations, market conditions, results of operations and financial condition, specific provisions and risk management practices.
- › When used in this announcement, the words 'may', 'will', 'expect', 'intend', 'plan', 'estimate', 'anticipate', 'believe', 'continue', 'should', 'could', 'objectives', 'outlook', 'guidance' and similar expressions, are intended to identify forward-looking statements. Indications of, and guidance on, plans, strategies, management objectives, sales, future earnings and financial performance are also forward-looking statements.
- › Forward-looking statements are provided as a general guide only and should not be relied upon as a guarantee of future performance. They involve known and unknown risks, uncertainties, contingencies, assumptions and other important factors that are outside the control of Computershare.
- › Actual results, performance or achievements may differ materially from those expressed or implied in such statements and any projections and assumptions on which these statements are based. Computershare makes no representation or undertaking that it will update or revise such statements.

Disclaimer

- › No representation or warranty, expressed or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in this announcement. To the maximum extent permitted by law, none of Computershare or its related bodies corporate, or their respective directors, employees or agents, nor any other person accepts liability for any loss arising from the use of this announcement or its contents or otherwise arising in connection with it, including, without limitation, any liability from fault or negligence.

Not intended for foreign recipients

- › No part of this announcement is intended for recipients outside Australia. Accordingly, recipients represent and warrant that they are able to receive this announcement without contravention of any applicable legal or regulatory restrictions in the jurisdiction in which they reside or conduct business.