INTEGRATING FINANCIAL WELLNESS INTO YOUR

**TOTAL REWARDS** 

August 27<sup>th</sup>, 2020



CERTAINTY INGENUITY ADVANTAGE

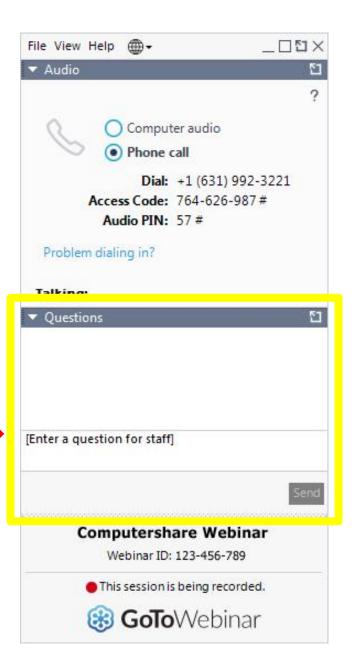
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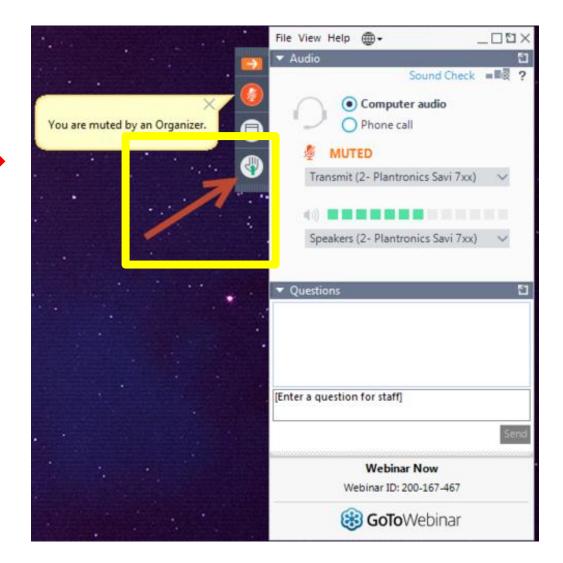
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#### Introductions



**Ken Puritz**, Senior Relationship Manager, Computershare US



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# **The Rise of Financial Wellness**

Life events and rising health-care costs are top drivers of workforce stress

- Savings plans have replaced pensions
- Rising healthcare costs
- High consumer debt
- Life expectancy getting older and older
- Social Insecurity
- Current savings rates are extremely low





# **Financial Well-Being**

**Impact of Presenteeism** 

#### **Employees who are financially stressed....**







Less productive at work

Are absent more frequently Have higher healthcare Costs

Are more likely to quit

 $\rightarrow$ 

3 Hrs.

7

3.5 Days

\$413





## **Audience Question 1**

Does your company currently offer a financial well-being program?

- No
- No, but is currently looking into offering something
- Yes, but is limited
- □ Yes and it is a great benefit



# Methodology

DesignWorldatWork partnered with Computershare to design a<br/>survey focused on measuring the actions being taken by<br/>employers to boost the financial well-being of their associates.CollectA random sample of WorldatWork members were invited to<br/>participate in the survey via email and WorldatWork online<br/>channels, resulting in a final sample of 326 respondents.Analysis of the end sample verified that study respondents<br/>are a representative mix of the WorldatWork member

Sample sizes vary by question. Please note that statistical reliability will fluctuate based upon sample sizes. A list of participating organizations can be found <u>here</u>.

community.



### **Financial Well-Being**

Life events and rising health-care costs are top drivers of workforce stress

What are the top two financial stressors within your workforce? (Select two.)

*n* = 326

Level of Stress

Personal/Life events- 39% Rising cost of health care- 34% Caring for dependents- 24%

Personal/Family debt– 22% Student loan debt– 19% Insufficient retirement fund– 18%

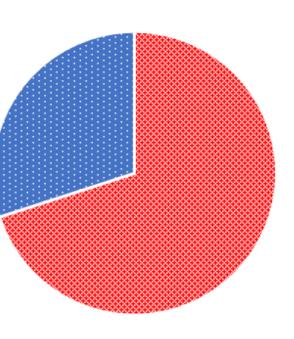
Making financial decisions– 16% Threats of job loss– 15% Benefit changes– 8%



# **Company Benefit Offerings**

Most companies already offer financial well-being benefits. Half of those that don't are considering

- 12% currently do not offer financial well-being programs, but are interested in offering the benefit
- 3% do not currently offer, but are actively implementing financial well-being benefits
- 15% do not currently offer and do not intend to



#### 70% Offer

- 36% currently offer financial well-being programs and intend to offer more support next year
- 34% offer financial well-being programs but do not intend to offer more

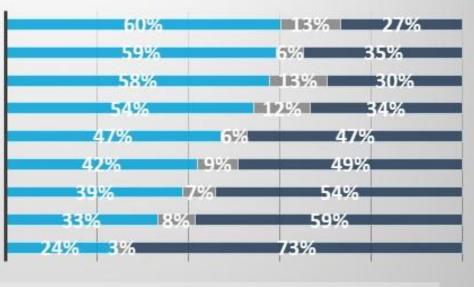


#### 30% Don't

# **Health Care**

#### Which of the following health care-related programs are offered to your workforce today or are under consideration for 2020?

Promotion of health as a financial well-... HSA with employer contribution Consumerism tools and/or education Health advocate or concierge services Supplemental coverage for catastrophic... Cash well-being incentives Prescription discount cards Second opinion services HRA



**HRA** has the lowest adoption of all health care programs measured, and future consideration is low as well

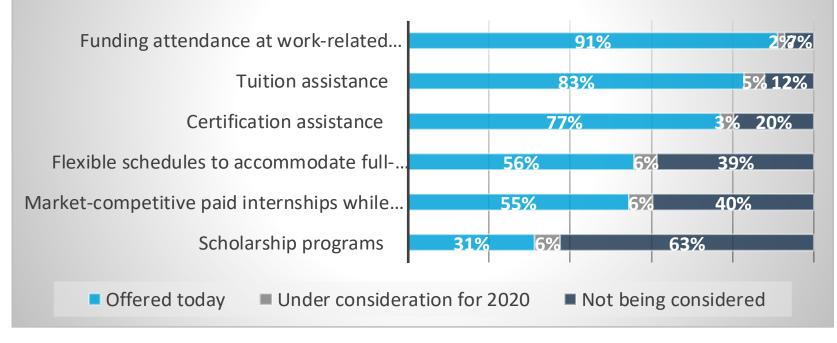
Offered today
Under consideration for 2020

Not being considered

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# **College & Professional Development**

Which college and professional development-related programs are offered to your workforce today or are under consideration for 2020?



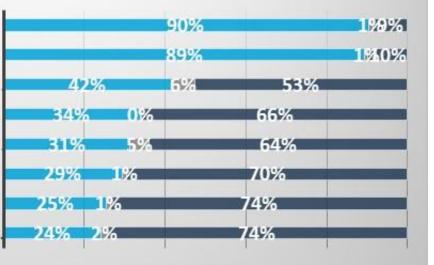
#### Education benefits that can improve employee skills are adopted at much higher rates!



# Retirement

#### Which of the following retirement-related programs are offered to your workforce today or are under consideration for 2020?

Retirement 401(k)/403(b) type plans with... Retirement 401(k)/403(b) type plans HSA option promoted for use in retirement-... Use of Restricted Stock program HSA option promoted for use in retirement-... Pension program for grandfathered... Use of Performance Awards (stock) Retiree health insurance prior to age 65--...



Retirement 401k/403b programs are widely offered.

Stock & profitsharing benefits are not as common

Offered today Under consideration for 2020

Not being considered



## **Audience Question 2**

Does your company offer both a Stock Purchase Plan and a 401K(or other retirement type plan)?

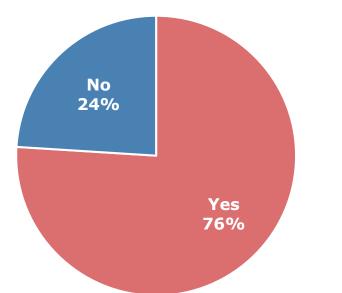
- Only a 401K/Retirement Plan
- Both, but I can only participate in one
- □ Yes, but I only participate in one
- □ Yes and I participate in both



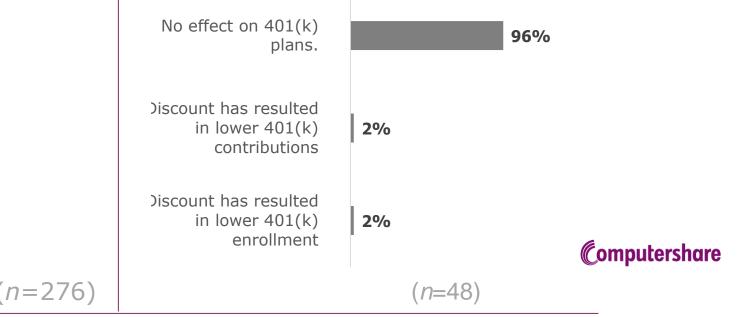
# **ESPP and 401K**

# **Over two-thirds of companies** offering ESPP do so at a discounted rate, with little to no impact on 401k plans

*Do you offer a discounted purchase price under your ESPP?* 



When employees participate in your ESPP, does this affect employee enrollment and/or contributions to 401(k)s?



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# Communications

# How interested are the following groups in your financial well-being programs?

53%

49%

46%

38%

38%

19%

14%

Executive level employees (for themselves) 15% 32% Parents % 48% Employees with eldercare responsibilities 4% 50% Married employees 59% % Executive level employees (for their... 17% 45% Single employees 17% 64% Entry level employees 32% 54% Low Interest Moderate Interest High Interest

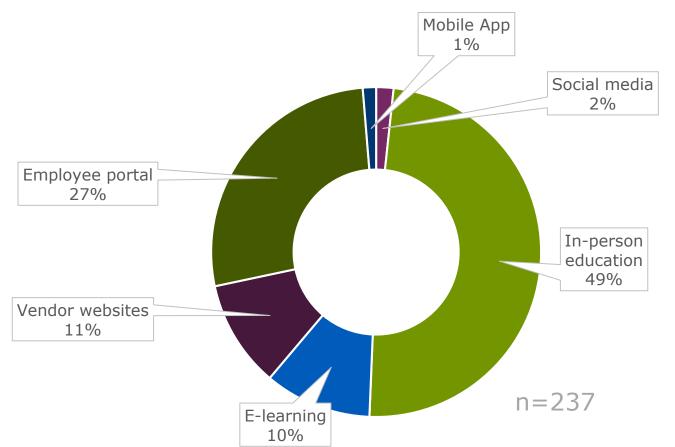
Executives, parents, and those with eldercare needs are most interested in financial wellbeing programs

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# **Engagement Strategy**

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#### What is the most effective engagement strategy for your company's financial well-being programs?



Most leverage in-person education and company portals for engagement, very few use apps/social media



## **Audience Question 3**

What type of media do you think will provide the best participant uptake in the next 5 years?

- Microsites
- Personalized/Educational Video
- Presentations
- □ Letter/Postcard
- Email Campaigns



# **Get the Word Out!**

#### **Total Rewards**

Web portal – retirement savings, equity awards, ESPP

Statements

#### **Virtual**

Create a calendar of webinars

- Solicit feedback
- Tiered approach beginner, advanced allows choice

Virtual advice days

#### **On-site and Town Hall**

Invite your vendor in to present solutions in person

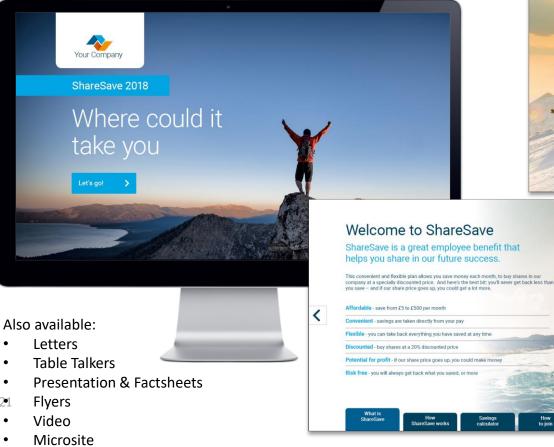
One on One employee advice sessions

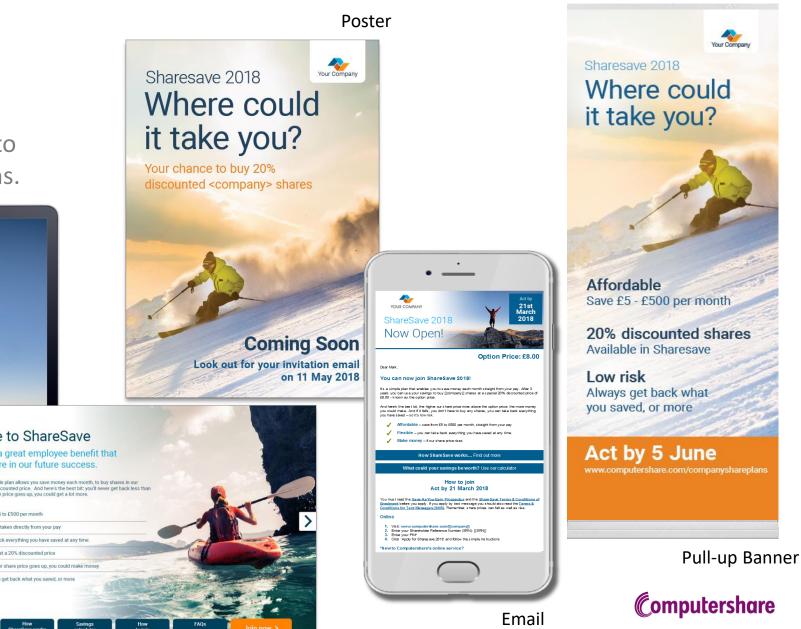




# Communications

Great communications inspire emotion. Using powerful imagery, Aspiration links the act of investing to your employees dreams & aspirations.





#### **Interactive Brochure**

## **Audience Question 4**

Are you considering changes to your financial well-being program in response to the current pandemic?

- Yes
- No
- □ I don't know
- □ Thinking about it



#### **Thank You**

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